

## How Much Does Work Pay at Older Ages?

Damir Cosic (Urban Institute, [dcosic@urban.org](mailto:dcosic@urban.org), 202-261-5355)

and Richard W. Johnson (Urban Institute, [rjohnson@urban.org](mailto:rjohnson@urban.org), 202-261-5541)

**Abstract:** Various features of the tax code, employee benefits, and the retirement system reduce the returns to work at older ages, discouraging some older adults from working. Using dynamic microsimulation techniques, this study estimates the implicit tax on work, indicating how much employees' financial reward for working falls below compensation paid by employers, for a nationally representative sample of adults ages 60 to 70. Results show that the median implicit tax on work rises from 15.0 percent of total compensation at age 60 to 39.0 percent at age 65, 41.7 percent at age 67, and 46.4 percent at age 70. Some older workers face even higher implicit tax rates. At age 70, one quarter of workers face an implicit tax rate of at least 67.3 percent, and 10 percent face an implicit tax rate of at least 112.9 percent. Medicare secondary payer rules, minimum withdrawal requirements for certain retirement accounts, and rules governing the accumulation of future Social Security benefits raise the implicit tax on work at older ages. Various policy changes could reduce work disincentives and promote employment by older adults.

Compensation drives work decisions. People are more likely to participate in the labor force and tend to work more hours when they are better rewarded for working, and they are less likely to participate when the rewards to work fall (Keane 2011). How much work rewards employees depends on cash pay as well as fringe benefits, taxes, and various public programs. Many employers supplement workers' wages and salaries with health benefits and future retirement benefits, while Social Security and Medicare payroll taxes and federal and state income taxes reduce net compensation. Rules governing public programs also affect how much work pays. Social Security benefits depend on lifetime earnings, so workers tend to accumulate future benefits as they earn more.

Various features of the tax code, employee benefits, and the retirement system can reduce the returns to work at older ages, discouraging older adults from working. Federal rules require people with Individual Retirement Accounts (IRAs) to begin withdrawing funds at age 70 and a half. These withdrawals are taxable and can push workers into a higher income tax bracket, raising taxes on their earnings. Medicare eligibility begins at age 65 for people without disabilities, but those who remain employed past that age and receive health benefits from their employer forfeit much of their Medicare benefits because Medicare covers only those health care expenses not covered by their employer-provided health benefits.

Social Security can also discourage work at older ages. Only the 35 highest-earning years enter the Social Security benefit formula, so once workers have 35 years of covered employment, additional work raises future Social Security benefits only to the extent that their earnings exceed what they earned in previous years. In addition, Social Security's progressive benefit formula often penalizes older workers. Social Security benefits replace 90 percent of earnings for beneficiaries with very limited lifetime earnings, but an additional dollar in monthly earnings

averaged over a career increases monthly Social Security benefits by only 15 cents for workers with high lifetime earnings. Because older workers with long employment histories tend to have relatively high lifetime earnings, additional employment does not raise future Social Security benefits much for many older workers. Workers who earned much less than their spouse over their lifetime often receive Social Security benefits tied to their surviving or deceased spouse's earnings, further weakening the relationship between their own earnings and future retirement benefits.

Traditional defined benefit (DB) pension plans are another source of work disincentives at older ages. Most public-sector employers and some large private-sector employers offer these plans to employees, which provide a lifetime pension, beginning at retirement, generally equal to a set fraction of final average salary for each year of completed service. Because workers can only collect after they separate from their employer, a DB pension's lifetime value often declines if employees remain at work after they qualify for full benefits and thus receive fewer lifetime monthly payments, penalizing work at older ages.

Together, these features of the tax code, employee benefits, and the retirement system can create strong financial penalties for working at older ages. Although many older adults choose to work despite these penalties, these financial disincentives likely encourage many other older adults to leave the labor force.

This paper describes the combined impact of the tax system, employee benefits, Social Security, and Medicare on the financial incentive to work at older ages. We compute the implicit tax on work, which indicates how much employees' financial reward for working falls below compensation paid by employers, and show how it varies across the workforce and how it changes as workers age. The implicit tax includes direct taxes, such as state and local income

taxes and Social Security and Medicare payroll taxes paid directly by workers, plus indirect taxes, such as payroll taxes paid by employers and the increment to future income tax liabilities from additional work. It also includes other negative and positive offsets, such as the loss of Medicare benefits by Medicare-eligible workers who receive health benefits from their employers and the gain in future Social Security benefits from working longer. To measure the tax on work, we compare how much someone would pay in taxes and other offsets over their lifetime by working at a particular age with how much they would pay if they did not engage in any additional work. Estimates come from the Dynamic Simulation of Income Model 4 (DYNASIM4), the Urban Institute's dynamic microsimulation model.

The results show that the tax, retirement, and employee benefits systems increasingly discourage work as people age. Combining direct income and payroll taxes paid by employees, indirect taxes paid by employers, and compensation offsets from retirement and employee benefit programs, the simulations indicate that the median implicit tax on work rises from 15.0 percent of total compensation at age 60 to 39.0 percent at age 65, 41.7 percent at age 67, and 46.4 percent at age 70. Implicit taxes on work rise with age because most workers with employer health benefits forfeit Medicare benefits beginning at age 65, minimum withdrawal requirements for IRAs at age 70 and one-half push many older workers into higher income tax brackets, and older workers tend to accumulate fewer additional Social Security credits than younger workers. Implicit taxes on work are generally higher for single workers and those with lower earnings than for married workers and those with higher earnings.

## **Background**

Income taxes and Social Security and Medicare payroll taxes reduce take home pay and make employment less rewarding, discouraging people from working. Certain rules regarding employee fringe benefits, Social Security, and Medicare create additional work disincentives, especially at older ages.

## ***Taxes***

Earnings are subject to income taxes by the federal government and most state governments. (Some local governments also tax earnings.) The federal income tax code is progressive, exempting the first several thousand dollars of income and raising marginal tax rates as income grows. In 2017, single filers with no dependents who took the standard deduction did not owe any federal income tax unless their income exceeded \$10,400 (or \$11,950 if they were age 65 or older). Their married counterparts who filed jointly were exempt from federal income tax if their income did not exceed \$20,800 (or \$23,300 if both spouses were age 65 or older). Marginal tax rates ranged from a low of 10 percent on taxable income that did not exceed \$9,325 for a single taxpayer and \$18,650 for a married couple, to a high of 39.6 percent on taxable income in excess of \$418,400 for a single taxpayer and \$470,700 for a married couple (Tax Foundation 2016). Personal exemptions and the value of most itemized deductions also phase out at very high incomes. In addition, single people whose adjusted gross income (AGI) exceeded \$200,000 and married couples whose AGI exceeded \$250,000 faced up to a 3.8 percent tax surcharge on their net investment income.<sup>1</sup>

---

<sup>1</sup> The 2017 Tax Cuts and Jobs Act (TCJA), effective January 1, 2018, reduced federal income tax rates and widened tax brackets while eliminating the personal exemption, raising the standard deduction, and limiting certain other deductions. A Tax Policy Center study found that the TCJA will cut 2018 individual income taxes for about two-thirds of households (Sammartino, Stallworth, & Weiner 2018). Our analysis, which began before the TCJA was signed into law, does not reflect these changes to the federal tax code.

Social Security benefits are generally not subject to federal income taxes, except for high-income beneficiaries, particularly those who continue to work, receive generous pension benefits, or collect significant investment income. If AGI plus tax-exempt interest income and one-half of Social Security benefits (modified AGI) fall below \$25,000 for single taxpayers or \$32,000 for couples, beneficiaries pay no federal income taxes on their Social Security. However, up to 50 percent of Social Security income is taxable for single tax payers with modified AGI between \$25,000 and \$34,000 (or between \$32,000 and \$44,000 for couples). Up to 85 percent of Social Security income is taxable for single taxpayers with modified AGI over \$34,000 (or \$44,000 for couples). These income thresholds are fixed. As wages and Social Security benefits increase over time with prices and productivity, a growing share of beneficiaries will pay taxes on their Social Security benefits.

People must generally begin withdrawing funds from traditional IRAs and employer retirement accounts at age 70 and one-half. Workers (and sometimes their employers) can contribute to these accounts each year and can deduct those contributions from their taxable income (up to a certain limit). Income taxes must be paid on funds withdrawn from the accounts. At age 70 and one-half, account holders must withdraw about 4 percent of their account balance. This required minimum distribution increases each year after age 70 as remaining life expectancy declines. People who are still working at age 70 and one-half do not have to withdraw funds from an employer retirement account, but they do have to withdraw funds from traditional IRAs. (Roth IRAs, which are funded by post-tax contributions, do not require older account holders to take distributions.) Because many people transfer funds from 401(k) plans and other employer retirement accounts to IRAs when they change jobs, IRAs now hold more funds than employer retirement accounts (Investment Company Institute 2017).

Most workers also pay state income tax on their earnings and some retirement benefits. Forty-one states and the District of Columbia tax earnings (Tax Policy Center 2018).<sup>2</sup> State income taxes are much lower than federal income taxes. In 2018, the top marginal tax rate in most states was about 6 or 7 percent; the highest marginal tax rate, in California, was 12.3 percent (Tax Policy Center 2018).

Earnings are also subject to Social Security and Medicare payroll taxes. Workers and their employers each pay a flat Social Security tax equal to 6.2 percent of earnings and a flat Medicare tax equal to 1.45 percent of earnings. Annual earnings above a certain level are exempt from Social Security taxes but not Medicare taxes. The taxable ceiling for Social Security, which rises each year by the percentage change in the average economy-wide wage, was \$127,200 in 2017. Although employers nominally pay half of the payroll tax, most economists believe that employers offset their share of the tax bill by reducing wages below the level they would have paid in the absence of the payroll tax. Workers, then, ultimately pay the entire payroll tax themselves, and we include employer contributions in our measure of the implicit tax rate.

Since 2013, Medicare has imposed a tax surcharge on high earners. Workers must pay an additional 0.9 percent Medicare payroll tax on earnings in excess of \$200,000 for single taxpayers and in excess of \$250,000 for married couples. Employers are not subject to the Medicare surcharge.

### ***Employee Fringe Benefits***

Employers typically offer their workers nonwage benefits, principally health insurance and retirement plans. These benefits generally influence the returns to work.

---

<sup>2</sup> Seven states—Alaska, Florida, Nevada, South Dakota, Texas, Washington, and Wyoming—do not have an income tax, and two states—New Hampshire and Tennessee—tax only dividends and interest income.

Health Benefits. About one-half of employers offered health insurance benefits to their workers in 2017, at an average per worker annual cost of \$6,690 for single coverage (Kaiser Family Foundation & Health Research and Educational Trust 2017). The average cost is higher for older workers, because they tend to use more health services than younger workers. Most employees who choose to participate in employer-sponsored health plans must make explicit contributions to offset part of the cost. The average annual contribution in 2017 for single coverage was \$1,213. The share of health insurance costs that workers explicitly pay themselves is of less economic relevance here, however, because workers generally pay the entire cost of their health benefits, either explicitly or implicitly in the form of lower wages. Basic economic theory predicts that employers in competitive labor markets pay compensation equal to workers' productivity, and payments in the form of health benefits and other types of nonwage compensation are offset by lower wages. Although anti-discrimination laws forbid employers from charging older workers higher contributions than younger workers, employers may compensate for the high cost of providing health benefits to older workers by limiting wage growth at older ages.

Workers with employer health insurance generally forfeit their benefits when they retire. At 65, however, virtually all Americans qualify for Medicare benefits, eliminating the need to obtain primary coverage in the nongroup market. For workers who wish to retire before 65, some employers offer retiree health benefits, enabling these workers to continue their employer health insurance coverage after they retire until they qualify for Medicare benefits at age 65. Some retiree health plans also supplement Medicare benefits after age 65. Retiree health benefits reduce work incentives.



Workers with employer-sponsored health insurance coverage forfeit their Medicare benefits when they remain on the job beyond age 65. Federal law establishes employer-sponsored health insurance as the primary payer of medical expenses for active workers ages 65 and older. Medicare becomes secondary coverage, paying only for Medicare-covered services not included in the employer benefits package. The loss of Medicare benefits raises the cost of employing older workers, which employers can offset by limiting an employee's wage growth at older ages. The Medicare secondary payer rules, then, create an implicit tax on work at older ages.

Retirement Plans. About one-half of full-time workers participated in employer-sponsored pension plans in 2017 (US Bureau of Labor Statistics 2017). There are two general types of pensions: defined contribution (DC) plans, which cover 40 percent of civilian workers, and traditional DB plans, which cover 23 percent of civilian workers (US Bureau of Labor Statistics 2017). (Some workers have both types of coverage.) In 401(k) plans, the most common type of DC retirement plan, employers (and generally employees) make tax-deferred contributions to a retirement account in a participant's name, usually specified as a particular share of salary but sometimes specified as a given dollar amount. At retirement, workers receive the funds that have accumulated in their accounts. They can use these funds to purchase annuities, although relatively few do (Johnson, Burman, & Kobes 2004). Income from DC accounts is taxable upon withdrawal. Workers face tax penalties if they withdraw funds before age 59 and one-half, but penalties are waived if they receive benefits as annuities.

Traditional DB plans provide workers with lifetime annuities that begin at retirement and pay benefits typically expressed as a multiple of years of service and earnings received near the end of a career (e.g., 1 percent of average salary over the final three years on the job times years

of service). Participants cannot collect benefits until they reach their plan's retirement age. Some plans allow workers to collect reduced benefits at specified early retirement ages. Income from DB plans is not taxable until it is received in retirement.

Pension wealth—the present discounted value of the stream of future expected benefits — tends to grow slowly in DB plans for young workers, increase rapidly at older ages once workers approach the plan's retirement age, and decline if the worker remains on the job past the retirement age. Pension wealth is minimal at younger ages because junior employees typically earn low wages and have completed only a few years of service. In addition, future benefits are discounted many years into the future. Wealth rises rapidly as workers age and accumulate tenure. An additional year on the job increases traditional pension benefits not only by adding an additional percentage of pay, but also by raising the value of previous benefit accruals by a combination of real wage growth and inflation. This increment is often substantial for workers with lengthy job tenures. Pension wealth also increases as workers approach retirement age and benefits are no longer discounted far into the future.

Workers in traditional DB plans often lose pension wealth if they stay on the job beyond a certain age or seniority level. Growth in promised annual retirement benefits slows at older ages as wage growth declines. Some plans also cap the number of years of service that workers can credit toward their pensions, and others cap the share of pre-retirement earnings that the plan will replace in retirement. In addition, for every year that workers remain on the job past the plan's retirement age, they forgo a year of benefits. Pension wealth declines when the increase in annual benefits from an additional year of work is insufficient to offset the loss from the reduction in the number of pension installments.

Pension wealth in DC plans, which simply equals the value of the account balance, grows each year by the value of employee and employer contributions to the plan and by the investment returns earned on the account balance. Although sharp changes in investment returns can lead to discontinuities in DC plan wealth, it does not systematically increase prior to the retirement age or fall thereafter.

### ***Social Security***

Social Security benefits depend on the employment and earnings history of both the beneficiary and spouse. Adults qualify for future benefits based on their own earnings once they accumulate 40 quarters of covered employment. Benefits are calculated in three steps, beginning with the computation of average wage-indexed monthly earnings (AIME) from the highest 35 years of indexed earnings. The second step uses AIME to compute the primary insurance amount (PIA), the monthly benefit payable at the full retirement age (FRA). The benefit formula is progressive, providing a higher PIA as a share of lifetime earnings for those with low lifetime earnings than for those with high lifetime earnings. The last step computes the actual Social Security benefit by applying actuarial adjustment factors to the PIA depending on when a beneficiary begins collecting payments. Social Security reduces payments for those who collect benefits before the FRA and increases benefits for those who do not begin collecting until after the FRA, because delaying retirement reduces the number of monthly payments received.

Social Security also pays auxiliary benefits to eligible spouses, divorced spouses, and survivors of retired workers, based on the current or former spouse's earnings. Unless reduced for early retirement, benefits paid to current and divorced spouses equal one-half of the spouse's (or ex-spouse's) PIA and benefits paid to survivors equal the deceased spouse's (or ex-spouse's) full PIA. Auxiliary benefits are then reduced by the amount of benefits one receives as a retired

worker. Workers who earn at least as much as their spouses over their lifetime or not much less than their spouses do not qualify for spousal benefits, because the Social Security benefits they receive based on their own earners exceed half the value of their spouse's benefit.

The impact of an additional year of work on future Social Security benefits depends on one's own earnings history, a spouse's earnings history, and the age one chooses to begin collecting benefits. Because AIME is based on a worker's highest 35 years of earnings, working an extra year will not raise future Social Security benefits unless current earnings exceed adjusted earnings in the least remunerative of the 35 years already used in the computation (Goda, Shoven, & Slavov 2009). In addition, those with substantially lower lifetime earnings than their spouses receive benefits based on their partners' earnings histories, and gain no additional Social Security benefits from work.

Delaying benefit take-up increases the size of the monthly Social Security check for beneficiaries, up to age 70. A worker born in 1950 (who faces an FRA of 66) would receive monthly Social Security payments equal to only 75 percent of her PIA if she claimed benefits at age 62, the earliest possible age. But she would receive 132 percent of her PIA if she delayed claiming benefits until age 70. (Delaying take-up beyond age 70 does not lead to any additional increases in monthly benefits.) Thus, those who postpone collecting benefits until they leave the labor force will raise the value of their monthly benefit checks by working an extra year, but they also reduce the number of lifetime payments they receive. The optimal take-up age depends in part on mortality expectations: Those who survive to quite advanced ages will gain more from claiming later than those who die earlier. Evidence shows that many people could raise the value of their lifetime Social Security benefits by claiming at older ages (Coile et al. 2002; Shoven & Slavov 2014).

### *Past Research*

Several earlier studies have highlighted the work disincentives built into the tax and transfer system. Gokhale, Kotlikoff, and Sluchynsky (2002) compared lifetime earnings for a representative two-earner couple to lifetime taxes and the lifetime value of transfer payments lost because of work, and concluded that workers sacrifice nearly 50 cents in tax payments and foregone transfers for every dollar they earn. The authors did not, however, consider how this implicit tax changes with age. Goda, Shoven, and Slavov (2007) estimated that the loss of Medicare benefits to workers because of the secondary payer rule creates an average implicit tax on work for men that rises from 15 percent at age 65 to 45 percent at age 80. For women, the Medicare-related tax on work rises from 20 percent at age 65 to 80 percent at age 80. Diamond and Gruber (1999) estimated that Social Security creates an implicit tax on work of 8 percent for a 62-year-old man who earned the median economy-wide salary throughout his career. The authors estimated that the implicit tax on work related to Social Security rises to 33 percent at age 65 and 44 percent at age 69.

Butrica et al. (2006) computed implicit tax rates on work at older ages accounting for the combined impact of federal income taxes, payroll taxes, Social Security, Medicare, and employee benefits. They concluded that the implicit tax rate on work rises from 14 percent at age 55 to 25 percent at age 62, 39 percent at age 65, and 50 percent at age 70, for an unmarried man earning a moderate salary throughout his career with a DC retirement plan and no retiree health insurance. The authors found that implicit tax rates are higher for workers who earn more and for workers in DB pension plans. These estimates did not account for state income taxes.

Most existing studies were based on prototypical workers, making it difficult to determine how implicit tax rates are distributed across the workforce. An exception is Auerbach

et al. (2018), who estimated implicit tax rates by running a nationally representative sample of older adults from the Federal Reserve's 2013 Survey of Consumer Finances through the Fiscal Analyzer, a software tool the authors developed. The study accounted for the full range of tax and transfer programs, including Medicaid, the Supplemental Nutrition Assistance Program (SNAP), Temporary Assistance to Needy Families (TANF), and the estate and gift tax. They estimated that a one-year, \$20,000 increase in current earnings incurs a marginal net tax rate of 47 percent for workers in the middle of the resource distribution. The marginal tax rate is 59 percent for those in the top fifth of the resource distribution and 83 percent for those in the bottom fifth. The tax rate is especially high for those with limited resources because many would lose means-tested transfers, such as Medicaid, SNAP, and TANF benefits, by working. One shortcoming of these estimates, however, is that they are based on relatively few observations. Their sample included only 2,658 households with heads ages 50 to 79. In addition, the study relied on imputed earnings histories, which could limit the reliability of estimates of future Social Security benefits and the implicit tax on work that arises from Social Security rules.

## **Methods**

To examine how the financial rewards from working change as people age, we compute the implicit tax rate on work—the implicit tax on work divided by total compensation—for a random sample of adults ages 60 to 70. Our analysis defines the implicit tax on work as the difference between the compensation paid by employers and the total value of wages and nonwage benefits that workers take home. It includes direct taxes, such as state and local income taxes and Social Security and Medicare payroll taxes paid directly by workers. It also includes indirect taxes, such as payroll taxes paid by employers and the increment to future income tax liabilities from

additional work, and other negative and positive offsets, such as the loss of Medicare benefits by Medicare-eligible workers who receive health benefits from their employers and the gain in future Social Security benefits from working longer. To measure the tax on work, we compare how much someone would pay in taxes and other offsets by working full-time at a particular age with how much they would pay if they did not work at all.

#### ***DYNASIM4***

We use the Dynamic Simulation of Income Model 4 (DYNASIM4) to simulate earnings, total compensation, and the implicit tax on work at various ages for a random sample of older adults. Developed by the Urban Institute, DYNASIM4 starts with a representative sample of the US population in 2006 from the Survey of Income and Program Participation and ages it year by year, simulating key demographic, economic, and health events. For example, DYNASIM4 projects that, each year, some people in the sample get married, have a child, or find a job. The model projects that other people become divorced or widowed, stop working, begin collecting Social Security, become disabled, or die. These transitions are based on probabilities generated by carefully calibrated equations estimated from nationally representative household survey data. The equations account for important differences by sex, education, income, and other characteristics in the likelihood of various experiences. For consistency with Social Security's and Medicare's projections about system finances, we generally follow the Social Security and Medicare trustees' assumptions about future annual inflation and interest rates, earnings growth, fertility, mortality, and immigration.

The model projects employment, earnings, and fringe benefits each year. Annual earnings for an individual are determined as the product of three independently simulated variables: employment status, annual hours worked, and a worker's hourly wage. For those who work, the

model projects whether an employer provides health benefits and a retirement plan, as well as the type of retirement plan provided—DB, DC, or cash balance. DYNASIM4 simulates DB pensions from private-sector employers based on DB plan formulas from the Pension Benefit Guaranty Corporation’s pension insurance modeling system. DYNASIM4 uses actual benefit formulas to calculate pension benefits for federal government workers and military personnel. Pension benefits for state and local government workers are simulated based on pension replacement rates available from the US Bureau of Labor Statistics. The model projects that some DB plans will freeze over time and assumes that employers move workers in frozen DB plans into cash balance plans. For workers offered a DC plan by their employer, DYNASIM4 projects DC plan participation and employer and employee contributions, as well as account balances. Employer-sponsored health benefits are simulated in a similar way, by projecting whether an employer offers health insurance coverage and whether an employee participates.

DYNASIM4 also projects benefit payments and tax liabilities. The model uses program rules—combined with projections of lifetime earnings, disability and health status, and household income and wealth—to project Social Security retirement and disability benefits, Medicaid coverage, and Medicare payments and premiums. Tax calculators simulate Social Security and Medicare payroll taxes and federal and state income taxes. They incorporate payment rules in effect for 2017 and cover every state that levies an income tax. For additional information about DYNASIM4, see Urban Institute (2015) and Favreault, Smith, and Johnson (2015).

### ***Computing Implicit Tax Rates***

The analysis uses DYNASIM4 to simulate total compensation and the implicit tax on work at older ages. Total compensation includes cash earnings, plus the employer share of Social



Security and Medicare payroll taxes. It also includes employer contributions toward a worker's employer-provided health insurance and DC retirement plan and the change in a worker's DB pension wealth that results from an additional year of work for workers who receive these fringe benefits from their employer. DB pension wealth usually increases with an additional year of work, but it sometimes declines for workers who remain employed after reaching their plan's normal retirement age and forfeit retirement benefits while they remain employed.

The implicit tax on work includes direct taxes, indirect taxes, and other offsets. Direct taxes consist of federal and state income taxes and Social Security and Medicare payroll taxes paid directly by workers. We do not include income taxes levied by local governments, because most localities do not tax income and DYNASIM4 does not project these payments. To isolate the direct tax associated with work, we compute how much income taxes someone would pay if they did not work and subtract that from the taxes they pay when working.

Indirect taxes consist of Social Security and Medicare payroll taxes paid by employers and the increment to future federal and state income taxes from additional work. People who work another year may save more, generating future investment income, and generally accrue additional future Social Security and pension income. People who work longer also generally postpone collecting Social Security and any DB pension that may have earned, increasing their monthly payments when they do collect. The additional future income that flows to people who work longer raises their future tax liability.

Other offsets include losses of Medicare benefits and gains to future Social Security benefits from working longer. The analysis computes lost Medicare benefits as the expected value of services paid by Medicare Parts A, B, and D (covering inpatient and outpatient care and pharmaceuticals), net of the premiums that a worker would have paid for Parts B and D.

(Medicare beneficiaries do not generally pay premiums for Part A.) We consider the loss of Medicare benefits and increments to future Social Security wealth as an implicit tax (either positive or negative) because they alter net compensation without changing employer payments.

Using DYNASIM4, we simulate earnings, total compensation, direct taxes, and the implicit tax on work from ages 60 to 70. We restrict our sample to 9,512 adults born between 1956 and 1965 who were working at age 59 and who survived to age 70. We simulate outcomes under the assumption that they continue in the job they held at age 59 and receive each year their age-59 earnings, adjusted for inflation, because earnings do not generally increase faster than inflation after age 55 (Johnson and Neumark 1996). These simulations assume that workers will stop work and begin collecting Social Security and their employer pension, if they have one, the next year, but they do not begin collecting Social Security before age 62—the early entitlement age for Social Security—or after age 67—the approximate Social Security FRA for the workers in our sample. To isolate the tax on work, we also simulate outcomes under the assumption that adults did not work and instead began collecting Social Security and their employer pension if they have one (or at age 62 if they were younger than that age). The analysis subtracts current direct and indirect taxes and other offsets (and the expected present value of future lifetime taxes and offsets) simulated under this no-work scenario from those simulated under the work scenario to estimate taxes associated with work. The present value calculations use a 2.9 percent annual real interest rate. The simulations do not change spouses' employment; their employment remains at the levels simulated by DYNASIM4's baseline projections under both the work and no-work scenarios. All estimates are reported in constant 2015 dollars.

## Results

We begin by computing a standard tax rate, showing how much older adults pay directly from their paycheck by working for an additional year. For workers across the labor force, the mean direct tax on work at ages 60 to 66 varies between 20.5 and 23.3 percent (table 1). The majority of taxes are paid as federal income taxes. Over the age range, the average federal income tax rate associated with working full-time for a year varies from 11.7 to 13.7 percent of earnings. Mean state income tax rates on work are much lower, ranging from 2.6 to 3.0 percent. Average payroll taxes paid directly by workers vary from 6.3 to 6.6 percent. This rate is lower than the statutory rate of 7.65 percent (6.2 percent to Social Security, including the Social Security disability trust fund, and 1.45 percent to Medicare) because some workers are not covered by Social Security or Medicare and workers do not pay taxes on annual income that exceeds the taxable maximum (set at \$127,200 in 2017).

[Table 1 about here]

The mean direct tax on work rises to 26.4 percent at age 67 and to 32.0 percent at age 70. The average direct tax on work is more than a third higher (or 8.9 percentage points higher) at age 70 than at age 66. The direct tax rises at age 67 because we assume that workers will begin collecting Social Security at that age, when they reach the program's FRA, which pushes many workers into a higher income tax bracket. At age 70, people with traditional IRAs must begin withdrawing taxable funds from those accounts, which also pushes some workers into higher tax brackets, raising the average federal income tax rate on work to 21.3 percent and the average state income tax rate on work to 3.8 percent. Average payroll tax rates also rise with age because our simulation assumes that the cap on earnings subject to the Social Security payroll tax grows

faster than older workers' annual salaries. Consequently, the share of older workers' earnings subject to the Social Security payroll tax grows with age.

The mean direct tax rate on work, which indicates the share of aggregate salary that goes to taxes, exceeds the median direct tax rate, which indicates the tax rate in the middle of the distribution. One half of workers pay a tax rate that equals or exceeds the median rate, and the other half pay a rate that falls short of the median. The median direct tax rate on work ranges from 14.4 to 15.3 percent at ages 60 to 66 and rises to 20.6 percent at age 70 (table 2). The median rate falls short of the mean rate because the mean rate weights higher earners more than lower earners and the progressive federal income tax raise tax rates on higher earners.

[Table 2 about here]

Because the federal income tax code and most state income tax codes are progressive, the direct tax on work rises with earnings. At age 65, the median direct tax on work for workers in the top quintile of the annual earnings distribution is 18.7 percent, compared with 15.4 percent for those in the middle quintile and 7.7 percent for those in the bottom quintile. At age 70, the median direct tax rate on work rises to 23.9 percent for those in the top fifth of the earnings distribution.

Direct tax rates on work are significantly higher for single filers than married filers and for higher earners than lower earners (table 2). At age 65, for example, the median direct tax rate on work is about 3 percentage points higher for single filers than married filers (16.3 versus 13.8 percent) because married filers can claim more personal exemptions in 2017 and a higher standard deduction than single filers and additional earnings are less likely to push married filers into a higher tax bracket because the income thresholds associated with each tax bracket are higher for married filers. At age 70, the median direct tax rate on work is 9 percentage points

higher for single filers than married filers (27.8 versus 18.8 percent). The direct tax rate on work is slightly higher for older women than older men because older women are more likely to be single.

### ***Implicit Tax on Work***

A broader measure of the tax rate on work than the simple direct tax rate includes taxes paid indirectly by employers plus compensation offsets created by public and private benefits. Before estimating this tax rate, we must construct a more complete measure of compensation that adds employer contributions for payroll taxes and health and retirement benefits to salary, as well as changes in future DB pension payments associated with additional work. Adding these employer contributions to salary raises mean compensation at age 60 from \$65,714 to \$86,685, a 32 percent increase (table 3). The largest component of nonsalary compensation at ages 60 and 61 is employer contributions for health insurance, followed by changes in DB pension wealth. Employer contributions to DC retirement plans and Social Security and Medicare payroll taxes are smaller. As workers age, health insurance contributions from employers rise, because health care costs generally increase at older ages, while increments to DB pension wealth fall. For workers in their late sixties, mean employer contributions to DC retirement plans and Social Security exceed the mean change in DB pension wealth.

[Table 3 about here]

Relatively few workers are covered by DB pension plans. Among those with coverage, however, annual increments to DB pension wealth substantially raise total compensation before age 62. The mean increase in DB pension wealth from working an additional year is about \$36,600 at age 60 and \$35,700 at age 61. The impact falls sharply at age 62, when many plans allow participants to begin collecting their pension.

Table 4 reports the implicit tax on work and breaks down its components. Adding indirect taxes and compensation offsets raises the mean tax on work by nearly one-fifth at age 60, to \$16,685. Current federal income tax payments are the largest component of the implicit tax at age 60, followed by the Social Security payroll tax and the Medicare payroll tax paid jointly by employees and employers. Current state income tax payments and increments to future federal and state income tax liabilities are also significant. However, increments to future Social Security benefits offset about half of the Social Security payroll tax paid by workers from ages 60 to 65.

[Table 4 about here]

Medicare secondary payer rules substantially raise the implicit tax on work at age 65. Nearly all nonworking adults can begin receiving Medicare benefits at age 65, but most employed 65-year-olds who receive employer-sponsored health benefits forfeit Medicare because their employer benefits are the primary payers of their health costs. Medicare pays only for those services not covered by employer health plans, but most employer plans provide coverage at least as generous as Medicare. The loss of Medicare benefits at age 65 costs workers about \$12,600, on average, nearly doubling the average implicit tax on work. At age 65, the average total implicit tax on work is about twice as high as the average direct tax (\$30,305 versus \$15,308).

By age 60, average Social Security payroll taxes dwarf the average increment to future Social Security benefits from working another year. The average increment to future Social Security benefits is generally lower for workers in their late sixties than for workers in their early sixties. Older workers tend to have higher lifetime earnings than younger workers, so the Social Security benefit formula tends to replace a smaller share of additional earnings for older workers

than younger workers. In addition, older workers are more likely than younger workers to have accumulated 35 years of covered employment, so that an additional year of employment raises future benefits only to the extent that their additional annual earnings exceed their previous lowest-paying year of employment (in wage-indexed dollars).

Required minimum distributions from IRAs raise the implicit tax on work at age 70 by pushing workers into higher tax brackets and increasing their federal and state income tax payments in the same way as it raises the direct tax on work. Between ages 69 and 70, mean federal income tax liabilities for workers increase by about \$2,200, or 18 percent, and mean state income tax liabilities increase by about \$500, or 25 percent.

### ***Distribution of the Implicit Tax on Work***

The mean implicit tax rate on work at ages 60 to 64 ranges from 17.8 to 20.3 percent (table 5). The implicit tax rate in this age range is somewhat lower than the direct tax rate, because total annual compensation is higher than annual salary. The median implicit rate is lower than the mean rate, ranging from 12.2 to 15.0 percent.

[Table 5 about here]

At age 65, the implicit tax rate on work increases sharply as workers with employer health benefits forgo Medicare benefits. The mean implicit rate jumps to 37.0 percent, and the median rate jumps to 39.0 percent. The median rate exceeds the mean rate after age 65 because the loss of Medicare benefits represents a larger share of compensation for lower earners than higher earners, and the median rate gives less weight to higher earners than does the mean rate. Implicit tax rates generally increase slowly through age 69, and then spike at age 70 when workers with traditional IRAs must start withdrawing funds from their accounts. At age 70, the

mean implicit tax rate on work is 43.9 percent, and the median implicit tax rate on work is 46.4 percent.

The implicit tax rate on work varies substantially across the workforce. At age 60, one-quarter of workers face an implicit rate of no more than 9.4 percent—the 25th percentile of the distribution—and one-tenth of workers face an implicit rate of no more than 3.5 percent—the 10th percentile. Implicit tax rates are much higher near the top of the distribution. One quarter of 60-year-old workers face an implicit tax rate of at least 20.9 percent—the 75th percentile of the distribution—and one-tenth of workers face an implicit rate of at least 27.3 percent—the 90th percentile.

The tax rate spread is higher at older ages. At age 64, 10 percent of workers face an implicit tax rate of less than -12.6 percent; they face a negative tax rate because they gain more in future Social Security benefits by working another year than they pay directly or indirectly in combined income and payroll taxes. Another 10 percent of 64-year-old workers face implicit tax rates of at least 40.4 percent. At ages 65 and older, when implicit tax rates are higher across the board, tax rates exceed 60 percent for one-quarter of workers and 100 percent for one-tenth of workers. At age 70, one quarter of workers face an implicit tax rate of at least 67.3 percent, and 10 percent face an implicit tax rate of at least 112.9 percent. When implicit tax rates exceed 100 percent, the loss of Medicare and the additional future lifetime income tax liability that people incur by working another year exceed the sum of their after-tax compensation and the increment to future Social Security benefits.

Before age 65, workers with high annual earnings face steeper implicit tax rates on work than workers with low annual earnings, but implicit tax rates for low-salaried workers soar when they reach age 65 (table 6). The distribution of total annual compensation is skewed. At age 60,



total annual compensation for workers with annual earnings in the top quintile of the distribution averages about 4 times as much as for those in the middle quintile and about 13 times as much as for those in the bottom quintile. The median implicit tax rate on work at age 60 is 9.8 percent for those in the bottom quintile of the annual earnings distribution, 14.6 percent for those in the middle earnings quintile, and 19.0 percent for those in the top earnings quintile. The mean implicit tax rate varies somewhat more with earnings than the median rate.

[Table 6 about here]

At age 65, however, the implicit tax rate for workers in the bottom earnings quintile soars, as the median rate reaches 98.4 percent. The median implicit tax rate also rises for workers with higher earnings, reaching 36.1 percent for workers in the middle earnings quintile and 26.1 percent for those in the top earnings quintile, but the increase is much smaller. The implicit tax rate increases so much for workers with limited earnings because the loss in Medicare benefits, which affects all workers by about the same dollar amount, represents a much larger share of earnings for low-earning workers than for high-earning workers. At age 70, workers in the bottom earnings quintile face a median implicit tax rate on work of 106.9 percent.

Single adults generally face higher implicit tax rates on work than married adults. At age 62, the median implicit tax rate on work for single adults is 17.1 percent, compared with 13.0 percent for married adults. Single filers face higher implicit tax rates on work than married filers because they face higher average personal income tax rates from the federal and state governments. The absolute gap between single and married filers increases at age 65 because the loss in Medicare benefits from working at age 65 is larger, relative to earnings, for single workers, who tend to earn less than married workers. At age 65, the median implicit tax rate on

work is 47.7 percent for single adults and 33.2 percent for married adults. At age 70, the median implicit tax rate is 56.6 percent for single adults and 36.0 percent for married adults.

The implicit tax rate on work does not vary much by gender between ages 60 and 64, but women generally face a higher implicit tax rate than men at ages 65 and older (table 6). At age 65, the median implicit tax rate for women is 44.6 percent, compared with 34.9 percent for men. Women and men experience comparable Medicare losses by working beyond age 65, but women generally earn less than men. Consequently, those losses as a share of compensation are generally larger for women than men. In addition, women tend to gain less in Social Security benefits from working longer than men, because they are more likely than men to receive benefits on their spouse's earnings record.

## **Conclusions**

Elements of the tax, retirement, and employee benefits systems increasingly discourage work as people age, and the impact is substantially larger than the work-related taxes paid directly by employees. Combining direct income and payroll taxes paid by employees, indirect taxes paid by employers, and compensation offsets from retirement and employee benefit programs, our results show that the median implicit tax on work rises from 15.0 percent of total compensation at age 60 to 39.0 percent at age 65, 41.7 percent at age 67, and 46.4 percent at age 70. By contrast, median direct tax rates on work are only 14.4 percent at age 65 and 20.6 percent at age 70.

Implicit taxes on work rise with age because most workers with employer health benefits forfeit Medicare benefits beginning at age 65, minimum withdrawal requirements for IRAs at age 70 and one-half push some older workers into higher income tax brackets, and older workers tend to accumulate fewer additional Social Security credits than younger workers.

Some older workers face even higher implicit tax rates. At age 70, one quarter of workers face an implicit tax rate of at least 67.3 percent, and 10 percent face an implicit tax rate of at least 112.9 percent. Implicit taxes on work after age 65 are generally higher for single workers and those with lower earnings than for married workers and those with higher earnings.

These estimates understate employment disincentives for low-income workers because they do not account for the potential loss of means-tested benefits, such as SNAP and TANF benefits, Supplemental Security Income payments, and Medicaid, that low-income workers could suffer. As Auerbach et al. (2018) point out, additional earnings could make some low-income people ineligible for benefits, significantly reducing the financial rewards from working. In addition, our results do not reflect the tax cuts signed into law by President Trump in 2017. Because those tax reforms reduced marginal tax rates, our simulations may overstate the tax code's work disincentives in 2018 and later years.

Understanding the implicit tax on work at older ages is important because it can discourage work at older ages. Working longer can improve future retirement security by allowing people to save more for retirement and reduces the time spent in retirement collecting benefits and spending down savings. (See Chap. 7 for a discussion of the retirement security outlook for today's older workers.) Working longer also increases the net output and productivity of the economy and generates additional payroll and income tax revenue that funds retirement and other crucial public programs. Some recent policy and societal changes have likely increased work incentives at older ages. With the decline in DB pension plans and growth in DC retirement plans, fewer workers lose retirement benefits by remaining employed past their plan's specified retirement age. The erosion in employer-sponsored retiree health benefits raises the cost of retiring before the Medicare eligibility age. Increases in Social Security's FRA and delayed

retirement credits make work at older ages more rewarding, and growth in married women's earnings has reduced the prevalence of Social Security spouse and survivor benefits, more closely tying future Social Security benefits to one's employment history.

Additional policy changes may be warranted to further reduce work disincentives at older ages. Policymakers might consider a payroll tax credit for older workers, many of whom pay more in payroll taxes than they receive in additional future Social Security benefits, especially when factoring in the indirect taxes paid by their employers. This reform might not reduce total tax revenue much because it could draw more older people into the workforce and boost income tax revenue. Extending Social Security's delayed retirement credits past age 70 and raising the age at which people must start withdrawing funds from their IRAs would also make work more rewarding at older ages. Perhaps most important, eliminating the requirement that Medicare serve as the secondary payer of medical expenses for Medicare-eligible workers with employer-sponsored health benefits would substantially boost work incentives at older ages. The high cost of medical insurance for older workers discourages some employers from retaining or hiring workers older than 65. Allowing Medicare to be the primary payer would lower employment costs and reduce the implicit tax rate faced by older workers, potentially attracting more older people into the labor force. This change would, however, raise the cost of the Medicare program, which is already facing budgetary problems.

Older adults face multiple employment challenges, including health problems (see Chap. 20), lack of training and up-to-date skills (see Chaps. 12 and 13), lack of motivation (see Chap. 11), and competing family responsibilities (see Chap. 19). Nonetheless, policy changes that would make work more financially rewarding could convince more older adults to remain in the

workforce, contribute to the nation's economic growth, and reduce the strain on retirement programs.

## References

- Auerbach, A. J., Kotlikoff, L. J., Koehler, D. R., & Yu, M. (2017). Is Uncle Sam inducing the elderly to retire? In R. A. Moffitt (Ed.), *Tax policy and the economy, volume 31*, (pp. 1–42). Chicago: University of Chicago Press.
- Butrica, B. A., Johnson, R. W., Smith, K. E., & C. E. Steuerle (2006). The implicit tax on work at older ages. *National Tax Journal* 59(2): 211–34.
- Coile, C., Diamond, P., Gruber, J., & Jousten, A. (2002). Delays in claiming Social Security benefits. *Journal of Public Economics*, 84(3), 357–85.
- Diamond, P., & Gruber, J. (1999). Social Security and retirement in the U.S. In J. Gruber & D. A. Wise (Eds.), *Social Security and retirement around the world*, (pp. 437–74). Chicago: University of Chicago Press.
- Favreault, M. M., Smith, K.E., & Johnson, R.W. (2015). The Dynamic Simulation of Income Model (DYNASIM). Washington, DC: Urban Institute.  
<https://www.urban.org/research/publication/dynamic-simulation-income-model-dynasim-overview>. Accessed 7 May 2018.
- Goda, G. S., Shoven, J. B., & Slavov, S. N. (2009). Removing the disincentives in Social Security for long careers. In J. Brown, J. Liebman, & D.A. Wise (Eds.), *Social Security in a changing environment*, (pp. 21–38). Chicago: University of Chicago Press.
- Goda, G. S., Shoven, J. B., & Slavov, S. N. (2011). Implicit taxes on work from Social Security and Medicare. In J. Brown (Ed.), *Tax policy and the economy, volume 25*, (pp. 69–88). Chicago: University of Chicago Press.
- Gokhale, J., Kotlikoff, L.J., & Sluchynsky, A. (2002). Does it pay to work? NBER Working Paper No. 9096. Cambridge, MA: National Bureau of Economic Research.
- Investment Company Institute (2017). 2017 Investment Company fact book.  
[https://www.ici.org/pdf/2017\\_factbook.pdf](https://www.ici.org/pdf/2017_factbook.pdf). Accessed 7 May 2018.
- Johnson, R.W., Burman, L.E., & Kobes, D. (2004). Annuitized wealth at older ages: Evidence from the Health and Retirement Study. Urban Institute.  
<https://www.urban.org/research/publication/annuitized-wealth-older-ages>. Accessed 7 May 2018.

Johnson, R.W., & Neumark, D. (1996). Wage declines among older men. *Review of Economics and Statistics*, 78(4), 740–48.

Kaiser Family Foundation & Health Research and Educational Trust (2017). Employer health benefits 2017 annual survey. <https://www.kff.org/health-costs/report/2017-employer-health-benefits-survey>. Accessed 7 May 2018.

Keane, M.P. (2011). Labor supply and taxes A survey. *Journal of Economic Literature*, 49(4), 961–1075.

Shoven, J.B., & Slavov, S.N. (2014). Recent changes in the gains from delaying Social Security. *Journal of Financial Planning*, 27(3), 32–41.

Tax Foundation (2016). 2017 Tax Brackets. <https://taxfoundation.org/2017-tax-brackets>. Accessed 7 May 2018.

Tax Policy Center (2018). State individual income tax rates 2000–2018. <https://www.taxpolicycenter.org/statistics/state-individual-income-tax-rates-2000-2018>. Accessed 7 May 2018.

Urban Institute (2015). DYNASIM: Projecting older Americans' future well-being. <https://www.urban.org/research/publication/dynasim-projecting-older-americans-future-wellbeing>. Accessed 7 May 2018.

US Bureau of Labor Statistics (2017). Employee Benefits Survey: Retirement benefits. <https://www.bls.gov/ncs/ebs/benefits/2017/ownership/civilian/table02a.htm>. Accessed 7 May 2018.

Table 1. Mean Direct Tax on Work

Age	Annual Salary (\$)	Employee Payroll Taxes (\$)	Federal Income Taxes (\$)	State Income Taxes (\$)	Direct Tax on Work (\$)	Take-Home Pay (\$)	Direct Tax Rate (%)
	(1)	(2)	(3)	(4)	(5)=(2)+(3)+(4)	(6)=(1)-(5)	(7)=(5)/(1)
60	65,714	4,127	8,166	1,850	14,144	51,571	21.5
61	65,726	4,156	8,283	1,841	14,280	51,446	21.7
62	65,739	4,119	7,659	1,726	13,504	52,235	20.5
63	65,731	4,170	8,041	1,752	13,964	51,767	21.2
64	65,727	4,177	8,117	1,778	14,071	51,656	21.4
65	65,733	4,359	8,985	1,964	15,308	50,425	23.3
66	65,732	4,367	8,945	1,872	15,183	50,549	23.1
67	65,722	4,411	10,793	2,146	17,349	48,373	26.4
68	65,711	4,414	11,506	2,039	17,960	47,752	27.3
69	65,719	4,427	11,867	1,976	18,270	47,448	27.8
70	65,829	4,556	14,038	2,472	21,067	44,762	32.0

*Source:* Authors' calculations from DYNASIM4.

*Note:* The table shows mean annual salary and mean direct taxes on full-time annual employment at each given age. Estimates are reported in inflation-adjusted 2015 dollars.

Table 2. Median Direct Tax Rate on Work, by Marital Status, Sex, and Annual Earnings Quintile (%)

Age	All	Annual Earnings Quintile			Marital Status		Sex	
		Bottom	Middle	Top	Single	Married	Men	Women
60	15.3	10.3	15.6	18.2	17.7	14.5	15.1	15.7
61	15.5	9.2	15.9	18.2	17.8	14.6	15.1	16.0
62	14.9	7.9	15.6	17.8	18.0	13.7	14.6	15.4
63	15.0	7.7	15.6	17.9	18.1	13.8	14.7	15.5
64	14.9	7.7	15.5	17.8	17.9	13.6	14.6	15.3
65	14.4	7.7	15.4	18.7	16.3	13.8	14.3	14.7
66	14.5	7.7	15.7	18.5	16.4	13.9	14.3	14.7
67	17.3	7.7	18.5	20.7	20.3	16.6	17.2	17.6
68	18.4	7.7	20.0	21.0	23.2	17.2	18.1	18.8
69	18.8	7.7	20.2	21.4	24.0	17.5	18.6	19.1
70	20.6	7.7	21.8	23.9	27.8	18.8	20.3	21.2

*Source:* Authors' calculations from DYNASIM4.

*Note:* The table shows the median direct tax rate on annual full-time employment, computed as the ratio of annual direct taxes to annual salary. Direct taxes consist of federal and state income taxes and employee Social Security and Medicare payroll taxes. The direct tax on work is computed by simulating direct taxes under the assumption of no paid employment and subtracting those from direct taxes simulated under the assumption of full-time employment.



Table 3. Components of Total Mean Compensation (\$)

Age	Salary	Employer Contributions				Change in DB Pension Wealth	Total Compensation
		Health Insurance	DC Retirement Plan	Social Security Payroll Tax	Medicare Payroll Tax		
60	65,714	9,317	1,052	3,088	898	6,616	86,685
61	65,726	9,588	1,075	3,106	899	6,000	86,393
62	65,739	9,796	1,114	3,113	897	2,669	83,328
63	65,731	9,954	1,117	3,129	899	1,514	82,343
64	65,727	10,103	1,160	3,138	899	1,411	82,438
65	65,733	10,370	1,175	3,151	899	538	81,865
66	65,732	10,638	1,187	3,160	899	688	82,305
67	65,722	10,849	1,182	3,171	899	613	82,435
68	65,711	11,139	1,203	3,179	899	737	82,869
69	65,719	11,493	1,207	3,185	897	713	83,215
70	65,829	11,688	1,212	3,201	899	1,430	84,260

*Source:* Authors' calculations from DYNASIM4.

*Note:* The table reports mean values, expressed in inflation-adjusted 2015 dollars.

Table 4. Mean Components of Implicit Tax (\$)

Age	Social Security payroll tax	Medicare payroll tax	Federal income tax	State income tax	Increment to Future Payments			Lost Medicare benefits	Total Implicit Tax	Direct Tax
					Federal income tax	State income tax	Social Security benefits			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)= (1)+(2) +(3)+(4) +(5)+(6) -(7)+(8)	(10)
60	6,176	1,937	8,166	1,850	1,287	183	2,915	0	16,685	14,144
61	6,212	1,949	8,283	1,841	1,312	166	2,445	0	17,318	14,280
62	6,225	1,903	7,659	1,726	1,480	117	3,362	0	15,748	13,504
63	6,257	1,941	8,041	1,752	1,546	150	2,933	0	16,755	13,964
64	6,276	1,938	8,117	1,778	1,512	183	5,145	0	14,658	14,071
65	6,302	2,108	8,985	1,964	1,523	145	3,331	12,610	30,305	15,308
66	6,320	2,105	8,945	1,872	1,920	197	1,683	12,876	32,553	15,183
67	6,342	2,138	10,793	2,146	575	45	2,789	13,142	32,393	17,349
68	6,359	2,133	11,506	2,039	280	28	2,782	13,421	32,985	17,960
69	6,369	2,139	11,867	1,976	337	39	2,607	13,654	33,774	18,270
70	6,403	2,254	14,038	2,472	440	74	2,326	13,648	37,004	21,067

*Source:* Authors' calculations from DYNASIM4.

*Note:* The table shows the components of the total implicit tax on annual full-time employment. Direct taxes consist of federal and state income taxes and employee Social Security and Medicare payroll taxes. The tax on work is computed by simulating taxes under the assumption of no paid employment and subtracting those from taxes simulated under the assumption of full-time employment. Increments to future payments are the present discounted value of the expected future annual stream, discounted at an annual real rate of 2.9 percent. Estimates are mean values, reported in inflation-adjusted 2015 dollars.

Table 5. Total Annual Compensation and the Implicit Tax on Work

Age	Mean Total Annual Compensation (\$)	Mean Implicit Tax (\$)	Mean Implicit Tax Rate (%)	Percentiles of the Implicit Tax Rate (%)				
				10th	25th	50th	75th	90th
60	86,685	16,685	19.2	3.5	9.4	15.0	20.9	27.3
61	86,393	17,318	20.0	3.7	9.5	15.0	20.8	27.6
62	83,328	15,748	18.9	-4.5	5.2	14.2	24.5	37.8
63	82,343	16,755	20.3	-5.1	5.6	14.7	25.7	40.6
64	82,438	14,658	17.8	-12.6	0.8	12.2	24.1	40.4
65	81,865	30,305	37.0	15.6	24.5	39.0	63.5	111.4
66	82,305	32,553	39.6	17.1	26.3	41.6	68.5	125.0
67	82,435	32,393	39.3	22.7	29.5	41.7	61.8	104.7
68	82,869	32,985	39.8	22.8	30.0	43.3	64.0	107.1
69	83,215	33,774	40.6	23.3	30.7	44.0	64.9	109.2
70	84,260	37,004	43.9	25.3	32.7	46.4	67.3	112.9

*Source:* Authors' calculations from DYNASIM4.

*Note:* Total annual compensation consists of salary; employer contributions to employer-sponsored health insurance, DC retirement plans, and Social Security and Medicare payroll taxes; and annual increments to DB pension wealth (for covered workers). The implicit tax on work consists of federal and state income taxes, employee- and employer-paid Social Security and Medicare payroll taxes, the present discounted value of the future incremental stream of federal and state income taxes from working an additional year, and the value of Medicare benefits forfeited when Medicare-eligible workers receive employer-sponsored health benefits, minus the present discounted value of the increment to future Social Security benefits from working an extra year. Present discounted values are estimated using a 2.9 percent real annual interest rate. The tax on work is computed by simulating taxes under the assumption of no paid employment and subtracting those from taxes simulated under the assumption of full-time employment. All dollar values are reported in inflation-adjusted 2015 dollars.

Table 6. Median Implicit Tax on Work, by Marital Status, Sex, and Annual Earnings Quintile (%)

Age	All	Annual Earnings Quintile			Marital Status		Sex	
		Bottom	Middle	Top	Single	Married	Men	Women
60	15.0	9.8	14.6	19.0	16.7	14.2	15.2	14.7
61	15.0	9.7	14.6	19.2	16.7	14.2	15.2	14.8
62	14.2	10.1	13.0	18.2	17.1	13.0	13.7	15.0
63	14.7	10.5	13.3	18.6	18.1	13.1	14.2	15.4
64	12.2	8.0	9.8	16.8	15.6	10.4	11.3	13.3
65	39.0	98.4	36.1	26.1	47.7	33.2	34.9	44.6
66	41.6	109.9	38.7	27.3	51.2	34.6	36.6	47.9
67	41.7	98.5	39.5	28.3	50.0	34.9	38.1	46.2
68	43.3	101.1	41.2	28.5	53.2	34.8	39.5	47.6
69	44.0	104.1	42.1	29.0	53.5	35.2	39.9	48.6
70	46.4	106.9	44.2	31.3	56.6	36.0	42.0	51.1

*Source:* Authors' calculations from DYNASIM4.

*Note:* The implicit tax on work consists of federal and state income taxes, employee- and employer-paid Social Security and Medicare payroll taxes, the present discounted value of the future incremental stream of federal and state income taxes from working an additional year, and the value of Medicare benefits forfeited when Medicare-eligible workers receive employer-sponsored health benefits, minus the present discounted value of the increment to future Social Security benefits from working an extra year. Present discounted values are estimated using a 2.9 percent real annual interest rate. The tax on work is computed by simulating taxes under the assumption of no paid employment and subtracting those from taxes simulated under the assumption of full-time employment.