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Ethnolinguistic Concordance and the Provision of Postpartum IUD (PPIUD) Counseling Services in Sri Lanka

SHORT RUNNING HEAD

Ethnolinguistic Concordance and PPIUD Counseling

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MK conceived the idea for the study. MK, EP, DC, and IS contributed to the study design, data collection, and analysis. All authors participated in the writing and review of the manuscript. All authors have read and approved the final manuscript.

1 Ethnolinguistic Concordance and the Provision of Postpartum IUD (PPIUD)

2 Counseling Services in Sri Lanka

3

4 **Abstract**

5 *Background*

6 Ethnic and linguistic concordance are important dimensions of the patient-physician relationship and
7 are linked to health care disparities. This study examines how concordance between women and their
8 Primary Health Midwives (PHMs) in Sri Lanka is associated with women's receipt of immediate
9 postpartum IUD (PPIUD) counseling services.

10 *Methods and Findings*

11 We use observational data from a cluster-randomized trial, in which women who delivered one of six
12 hospitals were offered counseling and health services. Hospitals received an intervention that aimed
13 to increase access to counseling on postpartum contraception, with an emphasis on the PPIUD. We
14 merge data on women with data on PHMs, and we generate indicators of linguistic concordance
15 (whether the woman's spoken language(s) match with the spoken language(s) of her PHM), ethnic
16 concordance (whether the woman's ethnicity matches with the ethnicity of her PHM) and their joint
17 interaction. We focus on receipt of PPIUD counseling, which was service that was newly introduced
18 through this intervention. We use multivariate logistic regression analyses to assess how concordance
19 is related to women's receipt of PPIUD counseling. We find that women from ethnolinguistic minority
20 groups face larger disparities in their receipt of PPIUD counseling. We identify ethnic discordance to
21 be the primary driver of this disparity rather than linguistic discordance.

22 *Conclusions*

23 Matching women and their health care providers based on ethnolinguistic background may reduce
24 disparities in health service provision. Additional training of PHMs would serve to overcome key
25 ethnically-driven cultural and linguistic barriers that are driving these disparities.

26

27 **Keywords**

28 Ethnicity; Language; Ethnolinguistic concordance; Postpartum family planning; PPIUD; Counseling;
29 Sri Lanka

30

31 **Introduction**

32 Poor communication and a lack of mutual trust have long been cited as key determinants of a weak
33 patient-physician relationship, which is fundamental to the lack of provision of effective medical care
34 (1). In particular, interpersonal barriers that result from linguistic, racial, ethnic, or cultural differences
35 between patients and providers may, in fact, exacerbate disparities in utilization, care seeking behavior,
36 and health among minority groups (2–4). Studies have also shown that differential provider treatment
37 towards minorities may explain differences in quality of care and outcomes such as patient satisfaction,
38 adherence to treatment, and disease persistence, among others (5–7).

39

40 Ethnolinguistic concordance between patients and their providers has become an important
41 dimension of the patient-physician relationship and has been thought to be linked to health care
42 disparities. Most studies that have assessed the role of ethnolinguistic or cultural discordance between
43 patients and providers have emerged from the debate over whether increasing the numbers of
44 minority health professionals would ameliorate health care disparities for minority individuals. Over
45 the last two decades, this debate has largely been informed by a large body of literature that examined
46 the role of minority providers in caring for underserved minority populations (8–10). Several studies

47 have found that patients' trust, satisfaction, utilization of services, and involvement in decision-making
48 about their health are higher when they share the same race, ethnicity, or language as their provider
49 (2,6,11–13). On the other hand, other studies have found no significant associations between health
50 care quality and physician-patient ethnic concordance (14,15), and the evidence on the benefits of
51 other types of patient-physician concordance, such as gender is even more mixed (16,17).

52

53 In this study, we examine the relationships between ethnolinguistic concordance and the provision of
54 postpartum contraception counseling services in Sri Lanka. We use data from a cluster-randomized
55 stepped-wedge trial in which women who delivered in any one of six hospitals in the trial were offered
56 antenatal counseling and postnatal health services with the newly added option to receive an
57 immediate postpartum intrauterine device (PPIUD) following their delivery. We merge baseline data
58 on postpartum women from the trial with background data collected on local Primary Health
59 Midwives (PHMs), who are usually the entry point into antenatal care for pregnant women in remote
60 and rural areas. We then generate indicators of linguistic concordance (whether or not the woman's
61 spoken language(s) match with the spoken language(s) of her local PHM), ethnic concordance
62 (whether or not the woman's ethnicity matches with the ethnicity of her local PHM) and their joint
63 interaction (woman-PHM concordance across both ethnic and linguistic dimensions). We assess how
64 these measures of concordance are related to women's receipt of PPIUD counseling services.

65

66 Our findings address the existing research gaps in two key ways. First, we provide insight into how
67 language and ethnicity play a role in shaping interpersonal care-related outcomes in a low- and middle-
68 income setting where evidence on patient-provider relationships is scarce. Second, we examine how
69 patient-provider relationships across ethnicity and language are independently but also jointly related

70 to differences in the receipt of interpersonal health care, and we are able to disentangle the associations
71 by which both of these sociocultural determinants affect processes of care.

72

73 *Contextual Background*

74 Since the end of its 26-year old civil conflict in 2009, Sri Lanka has made great economic progress and
75 has transitioned towards achieving middle-income status (18). Sri Lanka has a highly developed health
76 system, particularly in the areas of obstetric and maternal health care and family planning. Antenatal
77 care in Sri Lanka is free and comprehensive, and 99 percent of Sri Lankan women receive antenatal
78 care at least once during pregnancy (19). Antenatal counselling may be provided at field clinics, at
79 hospitals and hospital clinics, and most often through home visits by PHMs, especially in rural and
80 remote regions. The PHM is referred to as the “front line” health worker for providing domiciliary
81 maternal and child health and family planning services in the community. Each PHM is assigned to
82 oversee a catchment area of 2000 to 4000 people (20). Through systematic home visits, PHMs provide
83 routine care to pregnant women and children as well as family planning services, including counselling
84 and the distribution of contraceptive pills and condoms, to women and couples. PHMs also support
85 local maternal and child health clinics and serve as a link between the community and the institutional
86 health system. Low risk women who begin antenatal counselling at 6 to 8 weeks are typically visited
87 by their local PHM over the course of their pregnancy, and topics related to postpartum health and
88 family planning are routinely discussed as part of these visits (21). Family planning services in Sri
89 Lanka are overseen by the Family Health Bureau (FHB) of the Government of Sri Lanka and by the
90 Sri Lanka Family Planning Association (FPA), and PHMs are trained on the provision of family
91 planning counseling and services by the FHB in collaboration with the FPA.

92

93 In recognizing the ethnic and linguistic roots of the conflict between the majority Sinhalese, who make
94 up roughly 75 percent of the country's 21 million people, and the minority Tamil-speaking groups,
95 who make up 24 percent of the population, the Government of Sri Lanka bestowed national language
96 status to both Sinhala and Tamil, with English as a link language, in the country's Constitution (22,23).
97 While this provision allows citizens to interact with institutions in any of the three languages, there
98 has been increasing concern by service providers to meet public demand across multiple languages,
99 particularly for Tamil populations. A key reason for this concern in the health sector is the shortage
100 of qualified and multilingual health personnel in both public and private sectors in Tamil-majority
101 areas. In a recent study of health services in Sri Lanka's Northern Province, a predominantly Tamil
102 region, a majority of interviewed providers and inhabitants identified the shortage of health personnel
103 to be the most pressing obstacle to improving health outcomes (24). Moreover, Sinhalese healthcare
104 providers in the region reported the existence of a linguistic discordance between providers and
105 patients and mentioned the difficulty of working in Tamil communities due to language barriers.

106

107 In the provision of family planning counseling services in Sri Lanka, counseling materials (brochures,
108 etc.) are typically available and are distributed in all three languages. However, a shortage of
109 multilingual health care providers may act as a barrier to effective counseling and communication of
110 essential reproductive health information, regardless of the availability of counseling materials and
111 family planning supplies. This barrier to effective service provision may be exacerbated if there also
112 exists a mismatch in the distribution of providers relative to the distribution of the population being
113 served by language, particularly for Tamil minorities. If there are too few counselors who speak Tamil
114 and who work in Tamil-majority regions to serve Tamil clients, then we may find Tamil populations
115 are less likely to receive counseling for family planning.

116

117 *The Postpartum IUD Study*

118 The International Federation of Gynaecology and Obstetrics (FIGO), in collaboration with its
119 nationally affiliated Associations of Obstetricians and Gynaecologists, launched an initiative in 2014
120 to institutionalize postpartum contraceptive services, with a focus on PPIUD service provision, as a
121 routine part of antenatal counselling and delivery room services in Sri Lanka. The FIGO initiative was
122 developed and launched in collaboration with the Sri Lanka College of Obstetricians and
123 Gynaecologists (SLCOG) to address the postpartum contraceptive needs of women. The key
124 components of the FIGO-SLCOG initiative consisted of: 1) training PHMs, nurses, midwives, and
125 hospital staff (doctors and delivery unit staff) in the provision of counselling and postpartum
126 contraceptive services; 2) institutionalizing the provision of counselling and postpartum contraceptive
127 services, especially the PPIUD, as part of routine delivery services; and 3) ensuring continuity of
128 PPIUD service provision, in which health providers who are trained in provision of PPIUD services
129 are followed to determine whether they continue to provide these services even if they move to other
130 facilities and ensuring the regular supply of IUDs.

131

132 To assess the impact and performance of the FIGO-SLCOG initiative in Sri Lanka, an independent
133 evaluation was undertaken in six hospitals, four in Sinhala-majority regions and two in Tamil-majority
134 regions, by means of a cluster-randomized stepped-wedge trial (25). As part of the evaluation, detailed
135 baseline data on family planning and PPIUD counseling services received during antenatal care were
136 collected from approximately 42,000 women who delivered in these six study hospitals between
137 September 2015 and March 2017. In particular, women were asked about their receipt of postpartum
138 family planning and PPIUD counseling during pregnancy as well as about their experiences and
139 satisfaction with the counseling that they received. For our analysis, we restrict our sample to women
140 for whom more detailed sociodemographic data were collected. To assess women's language

141 proficiency, field interviewers recorded the languages in which the interview with the respondent was
142 conducted and also probed the respondent on all languages that she could speak at a native or bilingual
143 level. Independently of this data collection with women, we gather data on the spoken language(s) and
144 ethnicities of PHMs within each hospital's catchment area. We merge baseline data collected on
145 postpartum women from the trial with the language and ethnicity data collected on local PHMs from
146 a sample of Medical Office of Health (MOH) catchment areas, and we generate indicators of
147 ethnolinguistic concordance by identifying whether or not the woman's primary language(s) and
148 ethnicity matched with the language(s) and ethnicity of her local PHM. We use these measures to
149 determine how ethnolinguistic similarity is related to receipt of PPIUD counseling.

150

151 **Methods**

152 *Analytic Sample*

153 Data were collected for women who delivered in six hospitals in Sri Lanka between September 2015
154 and March 2017: Nuwara Eliya District General Hospital, Nawalapitiya District General Hospital,
155 Polonnaruwa District General Hospital, Chilaw District General Hospital, Moneragala District
156 General Hospital, and Kalutara District General Hospital. Four of the six hospitals (Polonnaruwa,
157 Moneragala, Kalutara, and Chilaw) are located in Sinhala-majority regions of the country, while the
158 other two hospitals (Nuwara Eliya and Nawalapitiya) are located in Tamil-majority regions of the
159 country. Figure 1 presents a map of the ethnic distribution of Sri Lanka as well as the locations of the
160 hospitals. Five data collection officers were assigned to each hospital to administer a questionnaire
161 that collected information on each consenting woman's sociodemographic background characteristics,
162 the location and quality of antenatal counselling, and whether the respondent received postpartum
163 family planning and PPIUD counselling. The goal was to interview all women who delivered in these
164 six hospitals and who consented to be interviewed.

165

166 A total of 7,191 women for whom more detailed sociodemographic information on ethnicity and
167 language was available were matched to 258 PHMs from 13 MOH areas. In a few PHM catchment
168 areas, more than one PHM was assigned. In the case where all PHMs assigned to the same catchment
169 area had the same ethnolinguistic composition (e.g. all PHMs were ethnic Sinhalese who spoke
170 Sinhala), then they were collapsed into one observation for the entire PHM area. In the case where all
171 PHMs assigned to the same catchment area had the same ethnic composition (either ethnic Sinhalese
172 or non-Sinhalese) but differing linguistic composition, the observation recoded to include the most
173 flexible language capacity possible for the area. For example, if a PHM area had an ethnic non-
174 Sinhalese PHM who spoke only Sinhala as well as an ethnic non-Sinhalese PHM who spoke only
175 Tamil, then the PHM would be assigned as having a PHM who was ethnic non-Sinhalese who spoke
176 both Sinhala and Tamil. Observations (both women and PHMs) for whom there was more than one
177 PHM assigned to the PHM area and for whom a clear PHM ethnolinguistic composition could not
178 be ascertained were dropped from the analysis to ensure cleaner identification of concordance
179 between PHMs and women. After dropping observations where information on language and
180 ethnicity for PHMs and women were not clearly coded or missing and observations where women
181 were enrolled prior to the rollout of the FIGO intervention (and were therefore not potentially
182 exposed to PPIUD counseling), we are left with an analytic sample of 4,497 women who delivered in
183 six district general hospitals between September 2015 and March 2017 and who are matched to 245
184 PHMs from 13 MOH areas.

185

186 *Outcome – PPIUD Counseling*

187 Our key outcome variable is whether or not a woman i living in PHM area j (and who is therefore
188 matched to PHM j) received PPIUD counseling prior to being admitted to one of our six study

189 hospitals for her delivery. Our selection of this outcome relies on the fact that a pregnant woman's
 190 first interactions with the health system would typically involve her local PHM, especially before she
 191 is admitted for delivery, during which time she is likely to interact with a wider range of health
 192 personnel. Given that PHMs are often a pregnant woman's first and most frequent point of contact,
 193 as well as her entry point into the cascade of care, we would need to identify an outcome, such as
 194 family planning counseling, that reflects a health service that a PHM is likely to provide to a woman
 195 before she is escalated through the health system over the course of her pregnancy.

196

197 *Empirical Analysis*

198 Our first set of analyses focuses on the role of ethnicity and consists of several specifications that
 199 estimate the associations between women's ethnicity, ethnic concordance between women and their
 200 PHMs, and women's receipt of PPIUD counseling. We first estimate the association between women's
 201 ethnicity and counseling as follows:

$$202 \quad y_{ij} = \alpha + \beta E_i + \mathbf{X}_i \gamma + \delta_m + \varepsilon_{ij}$$

203 Here, y_{ij} is the PPIUD counseling outcome of interest for woman i living in PHM area j , E_i is a
 204 categorical variable that indicates woman i 's ethnicity: Sinhala, Sri Lankan Tamil, Indian Tamil, Sri
 205 Lankan Moor, or Other, with ethnic Sinhala women assigned as the reference group. Given that the
 206 outcome, receipt of PPIUD counseling, is a binary variable, we conduct multivariate logistic regression
 207 analyses and include a range of confounding variables to control for potential bias. Specifically, the
 208 vector \mathbf{X}_i includes woman-level controls such as educational attainment, age, the number of live births,
 209 and whether the woman has ever used a family planning method. In addition, we include a term δ_m
 210 that denotes MOH fixed effects, and standard errors are clustered at the PHM level.

211

212 We then examine the relationship between PHM ethnicity and receipt of counseling as follows:

213
$$y_{ij} = \alpha + \beta E_j + \mathbf{X}_i \gamma + \delta_m + \varepsilon_{ij}$$

214 Here, E_j is a categorical variable that indicates PHM j 's ethnicity: Sinhala, Sri Lankan Tamil, Indian
215 Tamil, Sri Lankan Moor, or Other, with ethnic Sinhala PHMs assigned as the reference group..

216

217 We then examine the binary relationship between ethnic concordance between women and their
218 PHMs as follows:

219
$$y_{ij} = \alpha + \beta_1 WE_i + \beta_2 PE_j + \beta_3 (WE_i \cdot PE_j) + \mathbf{X}_i \gamma + \delta_m + \varepsilon_{ij}$$

220 Here, WE_i is a binary indicator that signals whether woman i is of Sinhala ethnicity or not, and PE_j
221 is a binary variable that indicates whether PHM j is of Sinhala ethnicity or not.

222

223 In following from the previous two specifications, we present a more decomposed interactive
224 specification of the associations between PHM ethnicity, women's ethnicity, and counseling as
225 follows:

226
$$y_{ij} = \alpha + \sum_{l \in \{S, NS\}} \sum_{k \in \{S, NS\}} [\beta_{kl} \mathbb{I}\{WE_i = k\} \cdot \mathbb{I}\{PE_j = l\}] + \mathbf{X}_i \gamma + \delta_m + \varepsilon_{ij}$$

227 Here, $\mathbb{I}\{WE_i = k\}$ is an indicator that identifies whether woman i is of Sinhalese or non-Sinhalese
228 ethnicity (with women of Sinhalese ethnicity as the reference group), and $\mathbb{I}\{PE_j = l\}$ is an indicator
229 that identifies whether PHM j is of Sinhalese or non-Sinhalese ethnicity (with PHMs of Sinhalese
230 ethnicity as the reference group). We can then test the following restrictions: 1) whether concordance
231 in ethnicity matters for outcomes, and if so, if concordance matters more for one ethnic group than
232 the other; and 2) whether discordance in ethnicity matters for outcomes, and if so, if discordance
233 matters more for one group than the other.

234

235 Our second set of analyses focuses on the role of language and linguistic concordance with their PHM
 236 on counseling. We first run a specification to examine the association of being a Tamil-speaking
 237 woman on counseling:

$$238 \quad y_{ij} = \alpha + \beta L_i + \mathbf{X}_i \gamma + \delta_m + \varepsilon_{ij}$$

239 Here, L_i is a binary indicator of whether woman i speaks Tamil or not.

240

241 We then run a specification to examine the association of being a Tamil-speaking PHM on counseling:

$$242 \quad y_{ij} = \alpha + \beta L_j + \mathbf{X}_i \gamma + \delta_m + \varepsilon_{ij}$$

243 Here, L_j is a binary indicator of whether PHM j speaks Tamil or not.

244

245 In following from the previous two specifications, we present a more decomposed interactive
 246 specification of the associations between PHM language, women's language, and counseling as
 247 follows:

$$248 \quad y_{ij} = \alpha + \sum_{l \in \{S, T, B\}} \sum_{k \in \{S, T, B\}} [\beta_{kl} \mathbb{I}\{WL_i = k\} \cdot \mathbb{I}\{PL_j = l\}] + \mathbf{X}_i \gamma + \delta_m + \varepsilon_{ij}$$

249 Here, $\mathbb{I}\{WL_i = k\}$ is an indicator that identifies whether woman i speaks only Sinhala, only Tamil, or
 250 both languages (with women speaking only Sinhala as the reference group), and $\mathbb{I}\{PL_j = l\}$ is an
 251 indicator that identifies whether PHM j speaks only Sinhala, only Tamil, or both languages (with
 252 PHMs speaking only Sinhala as the reference group).

253

254 Our final set of analyses deconstructs the role of ethnolinguistic concordance by identifying each
 255 combination of ethnicity and language(s) spoken by women and their PHMs as follows:

$$\begin{aligned}
256 \quad y_{ij} = & \alpha + \sum_{k \in \{S, NS\}} \sum_{l \in \{S, NS\}} \sum_{n \in \{S, T, B\}} \sum_{p \in \{S, T, B\}} [\beta_{klmp} \mathbb{I}\{WE_i = k\} \cdot \mathbb{I}\{PE_j = l\} \mathbb{I}\{WL_i = n\} \\
257 \quad & \cdot \mathbb{I}\{PL_j = p\}] + X_i \gamma + \delta_m + \varepsilon_{ij}
\end{aligned}$$

258 Given that we have two ethnicities (Sinhalese and non-Sinhalese) and three languages (only Sinhala,
259 only Tamil, or both) across two agents (women and PHMs), we have a total of $2 \times 2 \times 3 \times 3 = 36$
260 possible ethnolinguistic combinations. In our dataset, we observe that several of these combinations
261 do not exist in our sample, while several combinations pertain to only 10 or fewer observations –
262 these combinations and observations are dropped from the analysis. For this analysis, we assign the
263 ethnolinguistically concordant majority group – women who are of Sinhalese ethnicity, who speak
264 only Sinhala, and who are matched to PHMs who are of Sinhalese ethnicity and who speak only
265 Sinhala – to be the reference group.

266

267 **Results**

268 *Descriptive Results*

269 Table 1 presents descriptive statistics of the sample. Of the 4,497 women in the analytic sample, 55.4
270 percent of women reported being counselled on PPIUD before admission. We find that 35.1 percent
271 of women in our sample reported that their primary language was Tamil, while 25.6 percent of women
272 in the sample were interviewed in Tamil. By comparison, 32 PHMs (13.1 percent) in our sample
273 reported their primary language to be Tamil. Moreover, 307 women (6.8 percent) and 70 PHMs (28.6
274 percent) respectively reported that they are bilingual in Sinhala and Tamil. As shown in Table 2, 63.2
275 percent of women in our sample reported to be ethnic Sinhalese, while 29 percent of women reported
276 to be ethnic Tamil (either Sri Lankan Tamil or Indian Tamil) and 7.6 percent of women reported to
277 be Sri Lankan Moors. When comparing our analytic sample to the Sri Lankan population at large, we
278 find that a larger proportion of women in our sample are from minority ethnic groups (Sri Lankan

279 Tamil, Indian Tamil, and Sri Lankan Moor) compared to census estimates of the ethnic distribution
280 for these groups (23). Table 2 also presents the distribution of ethnicity across PHMs and shows that
281 a total of 213 (86.9 percent) PHMs in our sample reported to be ethnic Sinhalese.

282

283 For 86.1 percent of women in our sample, we find there to be linguistic concordance between at least
284 one of their reported spoken languages and at least one of their PHM's reported spoken languages;
285 we coded cases in which a woman reported that she is bilingual in Tamil and Sinhala and her PHM
286 reported speaking only one of those languages (or vice versa) as a linguistic match. Appendix Table 1
287 shows that while every Sinhala speaking woman was matched to a PHM that spoke Sinhala, only 60.5
288 percent of Tamil speaking women matched to a PHM that spoke Tamil. As Appendix Table 2
289 indicates, we find there to be ethnic concordance (either ethnic Sinhalese or non-Sinhalese) for 71.4
290 percent of women and PHMs in our sample; however, a further decomposition of this concordance
291 shows that while 98 percent of ethnic Sinhalese women are matched to PHMs who are also ethnic
292 Sinhalese, only 25.4 percent of non-Sinhalese women are matched to non-Sinhalese PHMs.

293

294 Table 3 presents the complete ethnolinguistic decomposition by woman and PHM. When using the
295 most flexible definition of ethnolinguistic concordance, which interacts the definitions of linguistic
296 concordance and ethnic concordance above, we find that 71.4 percent of women match with their
297 PHMs on both ethnicity (Sinhalese or non-Sinhalese) and language (Sinhala, Tamil, or both). On the
298 other hand, Table 4 shows that 13.9 percent of women match neither on ethnicity nor on language
299 with their PHM, while 14.8 percent of women match with their PHM on ethnicity but not on language;
300 no woman in our sample is matched on language without also being matched on ethnicity. When
301 decomposing the sample on all ethnolinguistic combinations (Table 3), we find that the largest

302 ethnolinguistic category (52.7 percent of our sample) consists of ethnic Sinhalese women who speak
303 only Sinhala and who are matched to ethnic Sinhalese PHMs who speak only Sinhala.

304

305 *Counseling Tabulations and Logistic Regression Results*

306 A tabulation of PPIUD counselling status by women's language, shown in Appendix Table 3, shows
307 that 43.9 percent of Sinhala speaking women were not counselled before admission, while 46.1 percent
308 of Tamil speaking women were not counselled before admission. When we run a tabulation of PPIUD
309 counseling status by women's ethnicity, as shown in Appendix Table 4, we find that women of Indian
310 Tamil ethnicity are much less likely to be counselled on PPIUD than any other ethnic group, either
311 before admission or at any time – 57.5 percent of Indian Tamil women in our sample were not
312 counselled before admission, compared to 43.8 percent of ethnic Sinhalese women who did not
313 receive counselling.

314

315 The top panel of Appendix Table 5 presents results for the direct associations between language on
316 women's receipt of PPIUD counseling, controlling for a range of woman-level covariates and MOH-
317 level fixed effects. Compared to Sinhala speaking women (the reference group), women who speak
318 Tamil have a 41.1 percent lower odds of receiving PPIUD counseling prior to admission; in contrast,
319 women who have a Tamil speaking PHM are no less likely to receive counseling compared to women
320 who have a Sinhala speaking PHM. When examining the direct associations between ethnicity on
321 women's receipt of PPIUD counseling (bottom panel of Appendix Table 5), we observe that women
322 of Sri Lankan Tamil, Indian Tamil, and Sri Lankan Moor ethnicities are all significantly less likely to
323 receive PPIUD counseling compared to ethnic Sinhalese women, with Indian Tamil women having at
324 much as a 63.4 percent lower odds of receiving counseling. Similarly to our language results, however,

325 we find that women who have a non-Sinhalese PHM are no less likely to receive counseling compared
326 to women who are matched to an ethnic Sinhalese PHM.

327

328 The top panel in Table 5 assesses the relationship between women's language and PHM language on
329 counseling using an interaction term approach. While these results confirm Tamil speaking women's
330 lower likelihood to receive counseling when they are matched with a Sinhala speaking PHM, we also
331 find that Tamil speaking women who are matched to Tamil speaking PHMs have a significant and
332 higher odds of receiving counseling on PPIUD relative to Sinhala speaking women who are matched
333 to Sinhala speaking PHMs. These findings are reinforced when we conduct a more complete
334 decomposition analysis of linguistic concordance as shown in the top panel of Table 6. We find that
335 women who only speak Tamil are less likely to receive counseling when paired with PHMs who only
336 speak Sinhala ($OR = 0.548, 95\%CI: 0.406 - 0.738$); however, we also observe that women who
337 speak both Tamil and Sinhala are equally less likely to receive counseling when matched with PHMs
338 who speak only Sinhala ($OR = 0.663, 95\%CI: 0.483 - 0.911$). This significantly lower likelihood of
339 counseling is not observed when we examine associations of linguistic discordance in which the PHM
340 speaks Tamil. We also observe differential likelihoods of receiving counseling in cases where the PHM
341 speaks both Tamil and Sinhala – women who speak only Tamil and who are matched to bilingual
342 PHMs are no less likely to receive counseling, while women who speak Sinhala and who are matched
343 to bilingual PHMs are significantly more likely to receive counseling.

344

345 By a similar token, the bottom panel of Table 5 shows that relative to ethnic Sinhalese women who
346 are matched with Sinhalese PHMs, non-ethnic Sinhalese women are significantly less likely to receive
347 PPIUD counseling when matched with ethnic Sinhalese PHMs ($OR = 0.561, 95\%CI: 0.446 -$
348 0.707). In contrast, Sinhalese women who are matched with non-Sinhalese PHMs are no less likely

349 to receive counseling, while non-Sinhalese women who are matched with non-Sinhalese PHMs have
350 a higher and significant odds of receiving counseling when compared to ethnically concordant
351 Sinhalese women and Sinhalese PHMs. These findings are again confirmed by the results presented
352 in the bottom panel of Table 6.

353

354 The key strength of this study lies in its ability to disentangle the joint associations between ethnic and
355 linguistic concordance and women's receipt of counseling through a complete deconstructive analysis
356 across these two dimensions, as shown in Table 7. In this result, the ethnolinguistically concordant
357 majority group are ethnic Sinhalese women who speak only Sinhala and who are matched to ethnic
358 Sinhalese PHMs who also speak only Sinhala. Relative to this group, we find that ethnic non-Sinhalese
359 women who are matched to Sinhalese PHMs who speak only Sinhala are less likely to receive PPIUD
360 counseling, irrespective of these women's language capacities. More specifically, we find that non-
361 Sinhalese women who speak both Tamil and Sinhala have an equally and significantly lower likelihood
362 of receiving PPIUD counseling ($OR = 0.628, 95\%CI: 0.446 - 0.884$) relative to the ethnolinguistic
363 majority as non-Sinhalese women who speak only Tamil ($OR = 0.539, 95\%CI: 0.398 - 0.730$).
364 This finding suggests that ethnic discordance between women and their PHMs is likely to be driving
365 differences in the likelihood of receipt of counseling, even in cases where women and their PHMs are
366 linguistically concordant.

367

368 As part of this same analysis, we can also observe that women who are matched to non-Sinhalese
369 PHMs do not face a significantly lower odds (and, in some cases, may even face marginally higher but
370 insignificant odds) of being counselled on PPIUD before admission, irrespective of their ethnic or
371 linguistic background. By the same token, women who are ethnically Sinhalese do not face a

372 significantly lower odds of being counselled on PPIUD before admission, regardless of the
373 ethnolinguistic composition of their PHMs.

374

375 Several robustness checks (e.g. adding women's work status as a covariate, altering the definitions of
376 ethnolinguistic concordance, using alternative measures of language proficiency, etc.) and alternative
377 specifications were run to confirm the observed results that we have presented. We also present the
378 association between ethnolinguistic concordance and other outcomes related to family planning
379 service provision, including whether or not a woman received postpartum family planning (PPFP)
380 counseling more generally, whether a woman received at least four antenatal care visits over the course
381 of her pregnancy, and the total number of antenatal care visits that a woman received. While there is
382 some variation in the significance of these results, the findings generally confirm our previous results
383 in that women who belong to ethnolinguistic minority groups (non-Sinhalese and non-Sinhala
384 speaking) and who are matched to ethnolinguistically discordant PHMs are generally found to have
385 lower likelihoods of receiving counseling relative to women who belong to the ethnolinguistic majority
386 group (Sinhalese and Sinhala-speaking) and also to women who are ethnolinguistically concordant
387 with their PHMs. Results from these additional analyses are presented in the appendix (Appendix
388 Tables 6 to 9).

389

390 **Discussion**

391 There is a large and growing body of literature that emphasizes the impact of cultural proximity and
392 group diversity on social and economic welfare (26). In the context of transactions, there is evidence
393 to suggest that the level of cultural homophily between transacting parties is likely to affect the
394 outcome of the transaction, both on the extensive margin (i.e. whether the outcome takes place) and
395 on the intensive margin (i.e. the welfare benefits for each party). However, the predicted effect of

396 cultural proximity on efficiency is ambiguous. On the one hand, cultural homophily may contribute
397 to favoritism or ethnic sorting, which in turn may lead to misallocation of resources and lowers
398 efficiency. On the other hand, cultural homophily also may contribute to reductions in the transaction
399 costs or contract enforcement costs, which improves efficiency.

400

401 In the context of service provision, however, the role of cultural homophily is often less clear, and the
402 question of interest from a social planner's perspective is more oriented towards optimal provision
403 and distribution of resources. There is evidence to suggest that ethnic heterogeneity is inversely related
404 with efficient distribution of services and usually leads to under-provision and free-riding from the
405 minority population (27,28). In contrast, the targeted provision of services by cultural determinants
406 such as ethnicity, geography, or language may create more efficient, but potentially less equitable,
407 outcomes across groups.

408

409 In this study, we examine the relationship between correlates of cultural homophily, namely shared
410 language and ethnicity between women and their PHMs, and the receipt of PPIUD counseling in Sri
411 Lanka. We use data from a cluster-randomized stepped-wedge trial in which women who delivered in
412 one of six hospitals in the trial were offered antenatal counseling and postnatal health services to be
413 offered a PPIUD immediately following their delivery. We find that women from minority groups,
414 including Tamil-speaking women and women from a non-Sinhalese ethnicity are less likely to receive
415 PPIUD counseling. However, linguistic and ethnic concordance between women and PHMs were
416 associated with higher likelihoods of receipt of counseling, regardless of whether the concordance is
417 between minority or majority groups. By decomposing the ethnic and linguistic concordance channels,
418 we find that ethnic discordance between women and PHMs, specifically in the case when women of
419 an ethnic non-Sinhalese minority are matched with a PHM of the ethnic Sinhalese majority, are less

420 likely to receive counseling even when they are linguistically concordant with their PHMs. In contrast,
421 we do not observe differential likelihoods in the receipt of counseling for women who are ethnically
422 concordant but linguistically discordant with their matched PHMs, nor do we observe differential
423 receipt of counseling for ethnic majority women who are matched to ethnic minority PHMs.

424

425 Our findings suggest that the disparity in PPIUD counseling for women from minority groups is
426 driven by an ethnic discordance between women and their service providers rather than by linguistic
427 discordance – we find that ethnic Sinhalese PHMs are less likely to counsel ethnic non-Sinhalese
428 women independently of whether or not these women speak Sinhala. There are several possible
429 reasons that could explain why we observe this difference in receipt of care. It is possible that the
430 differential provision of PPIUD counseling services by ethnic Sinhalese providers is being driven by
431 unobservable biases against ethnic minorities. In addition, Sinhalese providers may be more hesitant
432 to offer family planning counseling and services to non-Sinhalese patients, especially for long-acting
433 methods like the PPIUD, for fear of reprisal from the non-Sinhalese population. To this end,
434 reluctance by providers to offer services may be the result of: 1) ongoing, and often polarized, coverage
435 around contraception and other sensitive population issues in the Sri Lankan media; and 2) underlying
436 ethnic tensions that continue to be fueled by reports of contraceptive coercion and the forced
437 sterilization of ethnic minorities in the wake of the Sri Lankan Civil War (29). By the same token, it
438 may also be that non-Sinhalese women are more reluctant to receive services from Sinhalese PHMs,
439 which would reflect a mutual sense of mistrust between patients and providers. Regardless of the
440 reasons, our findings imply that this differential gap in service provision cannot be eliminated simply
441 by matching providers and patients based on language alone. Though matching on language is an
442 important start to improving access to care, matching on ethnicity may also be required to further
443 reduce disparities in service provision until such underlying ethnic tensions are addressed.

444

445 This study examines the role of cultural homophily in health service provision by assessing the role of
446 linguistic and ethnic concordance between women and their PHMs on provision of PPIUD
447 counseling. We find that women from minority, non-Sinhalese groups in Sri Lanka face disparities in
448 the receipt of PPIUD counseling. Furthermore, we identify ethnic discordance between women and
449 their providers to be the primary driver of these disparities rather than linguistic discordance. Our
450 findings suggest that until underlying ethnic tensions are resolved, matching women and PHMs on
451 ethnicity is likely to improve postpartum family planning service provision in Sri Lanka.

452

453 **Ethical Considerations**

454 Approval to conduct the full PPIUD study in Sri Lanka was granted to SLCOG by the Ethics Review
455 Committee at the Faculty of Medicine, University of Colombo (protocol number EC-15-059). An
456 informed consent to participate in the study was obtained and only women who consented (98.5
457 percent of the full sample) were interviewed.

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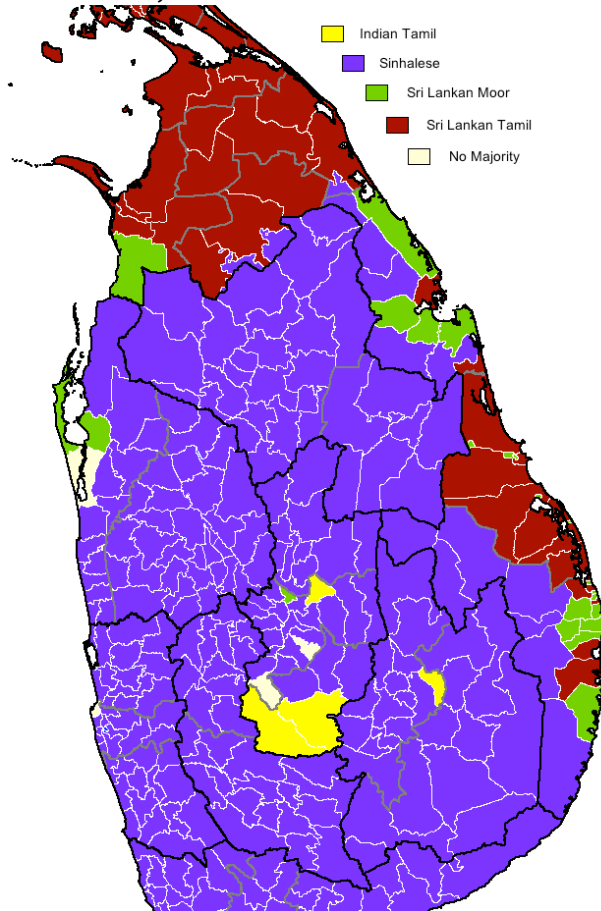
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Figures and Tables

Figure 1:

Left: Ethnic Distribution in Sri Lanka by Divisional Secretariats, 2012 Sri Lanka Census



Right: Locations of Six PPIUD Study Hospitals



Table 1: Descriptive Statistics of Women and Primary Health Midwives (PHMs)

	Mean	SD	No. Cases
Outcomes			
Counselled on PPIUD before admission (1 = Yes)	0.554		2487
Woman and PHM Language Indicators			
Woman's primary language (1 = Tamil)	0.351		1577
Woman's interviewed language (1 = Tamil)	0.256		1150
Woman is bilingual (1 = Yes)	0.068		307
PHM's primary language (1 = Tamil)	0.131		32
PHM is bilingual (1 = Yes)	0.286		70
Woman and PHM Ethnicity Indicators			
Woman's ethnicity (1 = Non-Sinhalese)	0.367		1651
PHM's ethnicity (1 = Non-Sinhalese)	0.131		32
Linguistic Concordance Indicators			
Woman's and PHM's language matches? (1 = Yes)	0.861		3874
Woman speaks T and PHM speaks T (1 = Yes)*	0.032		144
Woman speaks T and PHM speaks S (1 = Yes)	0.139		623
Woman speaks S and PHM speaks S (1 = Yes)*	0.542		2436
Woman speaks T and S and PHM speaks S (1 = Yes)*	0.049		222
Woman speaks T and PHM speaks T and S (1 = Yes)*	0.112		503
Woman speaks S and PHM speaks T and S (1 = Yes)*	0.108		484
Woman speaks T and S and PHM speaks T and S (1 = Yes)*	0.019		85
Ethnic Concordance Indicators			
Woman's and PHM's ethnicity matches? (1 = Yes)	0.714		3209
Woman is S and PHM is S (1 = Yes)*	0.620		2788
Woman is not S and PHM is S (1 = Yes)	0.274		1230
Woman is S and PHM is not S (1 = Yes)	0.013		58
Woman is not S and PHM is not S (1 = Yes)*	0.094		421
Covariates			
Number of live births	1.908	0.907	
Ever used family planning (1 = Yes)	0.595		2677
Woman's age (years)	28.247	5.421	
Woman worked in last 7 days or 12 months? (1 = Yes)	0.057		257
Woman's education			
None	0.009		38
Some primary	0.023		104
Completed primary	0.018		81
Some secondary	0.142		637
Completed secondary	0.293		1315
More than secondary	0.516		2318
N			4497

Notes: T indicates Tamil (language), S indicates Sinhala (for language) and Sinhalese (for ethnicity). * indicates a concordant match between women and their PHMs on that characteristic (either ethnicity, language, or both).

Table 2: Distribution of Woman's and PHM's Ethnicity

	Freq.	Pct.
Woman's Ethnicity		
Sinhalese	2846	63.29
Sri Lankan Tamil	744	16.54
Indian Tamil	560	12.45
Sri Lanka Moor	347	7.72
Total	4497	100.00
PHM's Ethnicity		
Indian Tamil	28	11.43
Sri Lanka Moor	4	1.63
Sinhalese	213	86.94
Total	245	100.00

Table 3: Complete Ethnolinguistic Concordance Distribution

	Mean	No. Cases
Woman's and PHM's ethnicity and language(s) match? (1 = Yes)	0.714	3209
Woman is E-NS, L-T, PHM is E-NS, L-T	0.032	144
Woman is E-NS, L-T, PHM is E-NS, L-B	0.053	237
Woman is E-NS, L-B, PHM is E-NS, L-B	0.009	40
Woman is E-NS, L-T, PHM is E-S, L-S	0.139	623
Woman is E-NS, L-S, PHM is E-S, L-S	0.015	67
Woman is E-NS, L-B, PHM is E-S, L-S	0.047	210
Woman is E-NS, L-T, PHM is E-S, L-B	0.059	266
Woman is E-NS, L-S, PHM is E-S, L-B	0.004	19
Woman is E-NS, L-B, PHM is E-S, L-B	0.010	45
Woman is E-S, L-S, PHM is E-NS, L-B	0.013	58
Woman is E-S, L-S, PHM is E-S, L-S	0.527	2369
Woman is E-S, L-B, PHM is E-S, L-S	0.003	12
Woman is E-S, L-S, PHM is E-S, L-B	0.091	407
N		4497

Notes: The interpretation for each variable “Woman is E-*W*, L-*X*, PHM is E-*Y*, L-*Z*” is read as “Woman of ethnicity *W* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *X* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*) is matched to PHM of ethnicity *Y* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *Z* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*). Some combinations of ethnicity and language by woman and PHM did not contain any observations and are therefore dropped from the table.

Table 4: Tabulation of Ethnic Concordance by Linguistic Concordance

		Linguistic Concordance				Total	
		No Match		Match			
		Freq.	Cell Pct.	Freq.	Cell Pct.	Freq.	Col. Pct.
Ethnic Concordance	No Match	623	13.85	665	14.79	1288	28.64
	Match	0	0.00	3209	71.36	3209	71.36
Total		623		3874		4497	100.00

Table 5: The Association between Woman's and PHM's Language, Ethnicity, and Counseling

VARIABLES	Counselled Before Admission
Top Panel: Language	
Woman's Language (1 = Tamil)	0.558*** 0.449 - 0.694
PHM's Language (1 = Tamil)	0.721* 0.490 - 1.061
Woman x PHM Language (1 = Tamil)	1.959*** 1.177 - 3.261
Bottom Panel: Ethnicity	
Woman's Ethnicity (1 = Non-Sinhalese)	0.561*** 0.446 - 0.707
PHM's Ethnicity (1 = Non-Sinhalese)	0.717* 0.484 - 1.062
Woman's x PHM's Ethnicity (1 = Non-Sinhalese)	1.945** 1.166 - 3.245
Observations	4,486

*** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Notes: The unit of observation is a woman who gave birth at one of the six study hospitals. Odds ratios are presented with 95% confidence intervals in the parentheses below. For the regression in the top panel, the reference group is Sinhala speaking women who are matched to Sinhala speaking PHMs. For the regression in the bottom panel, the reference group is ethnic Sinhalese women who are matched to ethnic Sinhalese PHMs. The regression presents results for whether the woman was counselled before admission. Results are from logistic regressions that include woman- level controls such as educational attainment of the woman (no education, primary, secondary, higher), age of the woman (in 5-year age groups), number of births, and whether the woman has ever used family planning. MOH fixed effects are included, and standard errors are clustered at the PHM level.

Table 6: The Association between Linguistic Concordance, Ethnic Concordance, and Counseling

VARIABLES	Counselled Before Admission?
Top Panel: Language	
Woman speaks T, PHM speaks T	0.909 0.472 - 1.750
Woman speaks T, PHM speaks S	0.548*** 0.406 - 0.738
Woman speaks T and S, PHM speaks S	0.663** 0.483 - 0.911
Woman speaks T, PHM speaks T and S	0.753 0.529 - 1.070
Woman speaks S, PHM speaks T and S	1.487** 1.040 - 2.126
Woman speaks T and S, PHM speaks T and S	0.858 0.432 - 1.705
Bottom Panel: Ethnicity	
Woman is ethnic non-S, PHM is ethnic S	0.561*** 0.446 - 0.707
Woman is ethnic S, PHM is ethnic non-S	0.717* 0.484 - 1.062
Woman is ethnic non-S, PHM is ethnic non-S	0.783 0.496 - 1.235
Observations	4,486

*** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Notes: The unit of observation is a woman who gave birth at one of the six study hospitals. Odds ratios are presented with 95% confidence intervals in the parentheses below. For the regression in the top panel, the reference group is Sinhala speaking women who are matched to Sinhala speaking PHMs. For the regression in the bottom panel, the reference group is ethnic Sinhalese women who are matched to ethnic Sinhalese PHMs. The regression presents results for whether the woman was counselled before admission. Results are from logistic regressions that include woman-level controls such as educational attainment of the woman (no education, primary, secondary, higher), age of the woman (in 5-year age groups), number of births, and whether the woman has ever used family planning. MOH fixed effects are included, and standard errors are clustered at the PHM level.

Table 7: The Association between Ethnolinguistic Concordance and Counseling

VARIABLES	(1) Counselled Before Admission?
Woman is E-NS, L-T, PHM is E-NS, L-T	0.851 0.433 - 1.676
Woman is E-NS, L-T, PHM is E-NS, L-B	0.780 0.506 - 1.202
Woman is E-NS, L-B, PHM is E-NS, L-B	1.210 0.371 - 3.947
Woman is E-NS, L-T, PHM is E-S, L-S	0.539*** 0.398 - 0.730
Woman is E-NS, L-S, PHM is E-S, L-S	0.757 0.401 - 1.429
Woman is E-NS, L-B, PHM is E-S, L-S	0.628*** 0.446 - 0.884
Woman is E-NS, L-T, PHM is E-S, L-B	0.693 0.441 - 1.090
Woman is E-NS, L-S, PHM is E-S, L-B	0.926 0.385 - 2.227
Woman is E-NS, L-B, PHM is E-S, L-B	0.584 0.275 - 1.240
Woman is E-S, L-S, PHM is E-NS, L-B	0.753 0.506 - 1.122
Woman is E-S, L-B, PHM is E-S, L-S	1.085 0.288 - 4.087
Woman is E-S, L-S, PHM is E-S, L-B	1.680** 1.120 - 2.520
Observations	4,486
R-squared	

*** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Notes: The unit of observation is a woman who gave birth at one of the six study hospitals. Odds ratios are presented with 95% confidence intervals in the parentheses below. The interpretation for each variable “Woman is E-*W*, L-*X*, PHM is E-*Y*, L-*Z*” is read as “Woman of ethnicity *W* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *X* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*) is matched to PHM of ethnicity *Y* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *Z* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*). Some combinatorial categories did not contain enough observations for the analysis and are therefore dropped. The reference group is ethnic Sinhalese women who speak only Sinhala and who are matched to ethnic Sinhalese PHMs who speak only Sinhala. The regression presents results for whether the woman was counselled before admission. Results are from logistic regressions that include woman-level controls such as educational attainment of the woman (no education, primary, secondary, higher), age of the woman (in 5-year age groups), number of births, and whether the woman has ever used family planning. MOH fixed effects are included, and standard errors are clustered at the PHM level.

Appendix Figures and Tables

Appendix Table 1: Tabulation of Linguistic Concordance by Woman's Language

	Sinhala		Tamil		Total	
	Freq.	Col. Pct.	Freq.	Col. Pct.	Freq.	Col. Pct.
No Match	0	0.00	623	39.51	623	13.85
Match	2920	100.00	954	60.49	3874	86.15
Total	2940	100.00	1602	100.00	4497	100.00

Appendix Table 2: Tabulation of Ethnic Concordance by Woman's Ethnicity

	Sinhalese		Sri Lankan Tamil		Indian Tamil		Sri Lankan Moor		Total	
	Freq.	Col. Pct.	Freq.	Col. Pct.	Freq.	Col. Pct.	Freq.	Col. Pct.	Freq.	Col. Pct.
No Match	58	2.04	531	71.37	362	64.64	337	97.12	1288	28.64
Match	2788	97.96	213	28.63	198	35.36	10	2.88	3209	71.36
Total	2846	100.00	744	100.00	560	100.00	347	100.00	4497	100.00

Appendix Table 3: Tabulation of Counselling Status before Admission and Woman's Language

	Sinhala		Tamil		Total	
	Freq.	Col. Pct.	Freq.	Col. Pct.	Freq.	Col. Pct.
Not Counselling	1279	43.85	726	46.10	2005	44.63
Counselling	1638	56.15	849	53.90	2487	55.37
Total	2917		1575		4492	100.00

Appendix Table 4: Tabulation of Counselling Status before Admission and Woman's Ethnicity

	Sinhalese		Sri Lankan Tamil		Indian Tamil		Sri Lankan Moor		Total	
	Freq.	Col. Pct.	Freq.	Col. Pct.	Freq.	Col. Pct.	Freq.	Col. Pct.	Freq.	Col. Pct.
Not Counselling	1245	43.79	314	42.26	322	57.50	124	35.84	2005	44.63
Counselling	1598	56.21	429	57.74	238	42.50	222	64.16	2487	55.37
Total	2843		743		560		346		4492	100.00

Appendix Table 5: The Association between Language, Ethnicity, and Counseling

VARIABLES	Counselled Before Admission
Woman's Language	
Woman's Language (1 = Tamil)	0.589*** 0.479 - 0.724
PHM's Language	
PHM Language (1 = Tamil)	1.154 0.752 - 1.771
Woman's Ethnicity	
Sri Lanka Tamil	0.687*** 0.531 - 0.887
Indian Tamil	0.366*** 0.269 - 0.500
Sri Lanka Moor	0.709** 0.524 - 0.958
PHM's Ethnicity	
Indian Tamil	0.946 0.526 - 1.704
Sri Lanka Moor	0.863 0.557 - 1.337
Observations	4,486

*** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Notes: For all regressions, the unit of observation is a woman who gave birth at one of the six study hospitals. Odds ratios are presented with 95% confidence intervals in the parentheses below. For the language regressions, the reference group in the top regression is Sinhala speaking women, while the reference group in the bottom regression are women who are matched to Sinhala speaking PHMs. For the ethnicity regressions, the reference group in the top regression is ethnic Sinhala women, while the reference group in the bottom regression are women who are matched to ethnic Sinhala PHMs. All regressions present results for whether the woman was counselled before admission. Results are from logistic regressions that include woman- level controls such as educational attainment of the woman (no education, primary, secondary, higher), age of the woman (in 5-year age groups), number of births, and whether the woman has ever used family planning. MOH fixed effects are included, and standard errors are clustered at the PHM level.

Appendix Table 6: The Association between Ethnolinguistic Concordance and Counseling, Controlling for Women's Work

VARIABLES	(1) Counselled Before Admission?	(2) Counselled Before Admission?	(3) Counselled Before Admission?
Respondent and PHM Language Match? (1 = Yes)	1.679*** 1.286 - 2.193		
Respondent and PHM Ethnicity Match? (1 = Yes)		1.654*** 1.337 - 2.046	
Woman is E-NS, L-T, PHM is E-NS, L-T			0.854 0.434 - 1.681
Woman is E-NS, L-T, PHM is E-NS, L-B			0.780 0.507 - 1.201
Woman is E-NS, L-B, PHM is E-NS, L-B			1.205 0.369 - 3.942
Woman is E-NS, L-T, PHM is E-S, L-S			0.541*** 0.399 - 0.732
Woman is E-NS, L-S, PHM is E-S, L-S			0.757 0.399 - 1.435
Woman is E-NS, L-B, PHM is E-S, L-S			0.628*** 0.446 - 0.885
Woman is E-NS, L-T, PHM is E-S, L-B			0.694 0.441 - 1.093
Woman is E-NS, L-S, PHM is E-S, L-B			0.933 0.387 - 2.250
Woman is E-NS, L-B, PHM is E-S, L-B			0.583 0.274 - 1.240
Woman is E-S, L-S, PHM is E-NS, L-B			0.753 0.505 - 1.123
Woman is E-S, L-B, PHM is E-S, L-S			1.092 0.291 - 4.098
Woman is E-S, L-S, PHM is E-S, L-B			1.682** 1.119 - 2.529
Observations	4,486	4,486	4,486

*** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Notes: The unit of observation is a woman who gave birth at one of the six study hospitals. Odds ratios are presented with 95% confidence intervals in the parentheses below. For Column 3, the interpretation for each variable "Woman is E-*W*, L-*X*, PHM is E-*Y*, L-*Z*" is read as "Woman of ethnicity *W* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *X* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*) is matched to PHM of ethnicity *Y* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *Z* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*). Some combinatorial categories in Column 3 did not contain enough observations for analysis and are therefore dropped. The reference group in Column 3 is ethnic Sinhalese women who speak only Sinhala and who are matched to ethnic Sinhalese PHMs who speak only Sinhala. The regressions present results for whether the woman was counselled before admission. Results are from logistic regressions that include woman-level controls such as educational attainment of the woman (no education, primary, secondary, higher), age of the woman (in 5-year age groups), number of births, and whether the woman has ever used family planning. MOH fixed effects are included, and standard errors are clustered at the PHM level.

Appendix Table 7: The Association between Ethnolinguistic Concordance and Counseling, Using Hospital Fixed Effects

VARIABLES	(1) Counselled Before Admission?	(2) Counselled Before Admission?	(3) Counselled Before Admission?
Respondent and PHM Language Match? (1 = Yes)	1.213 0.918 - 1.602		
Respondent and PHM Ethnicity Match? (1 = Yes)		1.310** 1.054 - 1.628	
Woman is E-NS, L-T, PHM is E-NS, L-T			0.320*** 0.235 - 0.435
Woman is E-NS, L-T, PHM is E-NS, L-B			0.516*** 0.321 - 0.827
Woman is E-NS, L-B, PHM is E-NS, L-B			0.537 0.230 - 1.254
Woman is E-NS, L-T, PHM is E-S, L-S			0.602*** 0.449 - 0.808
Woman is E-NS, L-S, PHM is E-S, L-S			0.721 0.401 - 1.296
Woman is E-NS, L-B, PHM is E-S, L-S			0.620*** 0.440 - 0.874
Woman is E-NS, L-T, PHM is E-S, L-B			0.648* 0.397 - 1.058
Woman is E-NS, L-S, PHM is E-S, L-B			0.637 0.214 - 1.892
Woman is E-NS, L-B, PHM is E-S, L-B			0.449** 0.206 - 0.976
Woman is E-S, L-S, PHM is E-NS, L-B			0.707 0.421 - 1.187
Woman is E-S, L-B, PHM is E-S, L-S			1.114 0.314 - 3.946
Woman is E-S, L-S, PHM is E-S, L-B			1.683** 1.121 - 2.527
Observations	4,485	4,485	4,485

*** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Notes: The unit of observation is a woman who gave birth at one of the six study hospitals. Odds ratios are presented with 95% confidence intervals in the parentheses below. For Column 3, the interpretation for each variable “Woman is E-*W*, L-*X*, PHM is E-*Y*, L-*Z*” is read as “Woman of ethnicity *W* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *X* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*) is matched to PHM of ethnicity *Y* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *Z* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*). Some combinatorial categories in Column 3 did not contain enough observations for analysis and are therefore dropped. The reference group in Column 3 is ethnic Sinhalese women who speak only Sinhala and who are matched to ethnic Sinhalese PHMs who speak only Sinhala. The regressions present results for whether the woman was counselled before admission. Results are from logistic regressions that include woman-level controls such as educational attainment of the woman (no education, primary, secondary, higher), age of the woman (in 5-year age groups), number of births, and whether the woman has ever used family planning. hospital fixed effects are included, and standard errors are clustered at the PHM level.

Appendix Table 8: The Association between Ethnolinguistic Concordance and Counseling, Nawalapitiya and Nuwara Eliya Hospitals Only

VARIABLES	(1) Counselled Before Admission?	(2) Counselled Before Admission?	(3) Counselled Before Admission?
Respondent and PHM Language Match? (1 = Yes)	1.655*** 1.237 - 2.215		
Respondent and PHM Ethnicity Match? (1 = Yes)		1.710*** 1.323 - 2.210	
Woman is E-NS, L-T, PHM is E-NS, L-T			0.954 0.468 - 1.945
Woman is E-NS, L-T, PHM is E-NS, L-B			0.867 0.545 - 1.379
Woman is E-NS, L-B, PHM is E-NS, L-B			3.100 0.662 - 14.518
Woman is E-NS, L-T, PHM is E-S, L-S			0.557*** 0.393 - 0.792
Woman is E-NS, L-S, PHM is E-S, L-S			0.714 0.211 - 2.414
Woman is E-NS, L-B, PHM is E-S, L-S			0.568** 0.348 - 0.929
Woman is E-NS, L-T, PHM is E-S, L-B			0.730 0.444 - 1.200
Woman is E-NS, L-S, PHM is E-S, L-B			1.698 0.296 - 9.744
Woman is E-NS, L-B, PHM is E-S, L-B			0.482* 0.207 - 1.124
Woman is E-S, L-S, PHM is E-NS, L-B			0.760 0.400 - 1.444
Woman is E-S, L-B, PHM is E-S, L-S			0.160* 0.021 - 1.242
Woman is E-S, L-S, PHM is E-S, L-B			1.628** 1.098 - 2.416
Observations	2,436	2,436	2,436

*** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Notes: The unit of observation is a woman who gave birth at one of the six study hospitals. Odds ratios are presented with 95% confidence intervals in the parentheses below. For Column 3, the interpretation for each variable “Woman is E-*W*, L-*X*, PHM is E-*Y*, L-*Z*” is read as “Woman of ethnicity *W* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *X* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*) is matched to PHM of ethnicity *Y* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *Z* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*). Some combinatorial categories in Column 3 did not contain enough observations for analysis and are therefore dropped. The reference group in Column 3 is ethnic Sinhalese women who speak only Sinhala and who are matched to ethnic Sinhalese PHMs who speak only Sinhala. The regressions present results for whether the woman was counselled before admission. Results are from logistic regressions that include woman-level controls such as educational attainment of the woman (no education, primary, secondary, higher), age of the woman (in 5-year age groups), number of births, and whether the woman has ever used family planning. hospital fixed effects are included, and standard errors are clustered at the PHM level.

Appendix Table 9: The Association between Ethnolinguistic Concordance and Other Family Planning Service Provision Outcomes

VARIABLES	(1) Received PPFP Counseling?	(2) Received at least 4 ANC Visits?	(3) Number of ANC Visits
Woman is E-NS, L-T, PHM is E-NS, L-T	0.873 0.353 - 2.156	0.347 0.091 - 1.322	0.762* -0.113 - 1.637
Woman is E-NS, L-T, PHM is E-NS, L-B	1.292 0.544 - 3.068	0.289** 0.104 - 0.803	0.091 -0.412 - 0.595
Woman is E-NS, L-B, PHM is E-NS, L-B	1.477 0.329 - 6.643	3.439*** 2.251 - 5.255	0.188 -0.458 - 0.833
Woman is E-NS, L-T, PHM is E-S, L-S	0.459*** 0.310 - 0.679	0.271*** 0.132 - 0.556	-0.204 -0.579 - 0.170
Woman is E-NS, L-S, PHM is E-S, L-S	2.093 0.456 - 9.607	1.565 0.504 - 4.856	-0.533* -1.096 - 0.030
Woman is E-NS, L-B, PHM is E-S, L-S	0.633* 0.381 - 1.052	1.317 0.713 - 2.431	-0.382 -1.011 - 0.248
Woman is E-NS, L-T, PHM is E-S, L-B	0.477*** 0.278 - 0.820	0.165*** 0.054 - 0.504	0.091 -0.544 - 0.726
Woman is E-NS, L-S, PHM is E-S, L-B			-0.222 -1.515 - 1.071
Woman is E-NS, L-B, PHM is E-S, L-B	0.598 0.148 - 2.418	4.306*** 2.315 - 8.009	0.359 -0.151 - 0.870
Woman is E-S, L-S, PHM is E-NS, L-B	0.663 0.351 - 1.251	0.311*** 0.179 - 0.541	-0.217 -1.350 - 0.916
Woman is E-S, L-B, PHM is E-S, L-S	1.017 0.115 - 9.016		1.856*** 0.507 - 3.206
Woman is E-S, L-S, PHM is E-S, L-B	1.648 0.862 - 3.153	0.688 0.226 - 2.096	0.127 -0.388 - 0.642
Observations	4,472	4,291	4,491
R-squared			0.406

*** $p < 0.01$, ** $p < 0.05$, * $p < 0.1$

Notes: The unit of observation is a woman who gave birth at one of the six study hospitals. For columns 1-2, odds ratios are presented with 95% confidence intervals in the parentheses below. For column 3, point estimates are presented with 95% confidence intervals in the parentheses below. The interpretation for each variable “Woman is E-*W*, L-*X*, PHM is E-*Y*, L-*Z*” is read as “Woman of ethnicity *W* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *X* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*) is matched to PHM of ethnicity *Y* (either Sinhalese *S* or non-Sinhalese *NS*) who speaks language *Z* (either Tamil *T* or Sinhala *S* or both Tamil and Sinhala *B*). Some combinatorial categories did not contain enough observations for the analysis and are therefore dropped. The reference group is ethnic Sinhalese women who speak only Sinhala and who are matched to ethnic Sinhalese PHMs who speak only Sinhala. The regression presents results for whether the woman was counselled before admission. Results are from logistic regressions (columns 1-2) and ordinary least squares regressions (column 3) that include woman- level controls such as educational attainment of the woman (no education, primary, secondary, higher), age of the woman (in 5-year age groups), number of births, and whether the woman has ever used family planning. MOH fixed effects are included, and standard errors are clustered at the PHM level.